

IDEAL
Consortium



Innovating Distance Education in Adult Learning



Distance Education and Blended Learning Handbook

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IDEAL Distance Education and Blended Learning Handbook

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Acknowledgements

Through forced immersion in distance learning as a result of COVID-19, the field of adult basic skills education saw just how beneficial collaboration can be. As programs across the country raced to move online, IDEAL Consortium member states nimbly responded to shifting conditions and tapped into the skills, resources, and strategies they had in place, leveraging them and adapting them to shift all of their programming to distance learning format. This edition acknowledges the generous sharing of ideas, strategies, and lessons learned that has characterized both our Consortium and the field more broadly. As conveners of the IDEAL Consortium and providers of technical assistance to adult basic skills programs across the country, we have been in a unique position to watch, document, and amplify innovation. We have updated this edition in honor of your work and the need to make sure others know about it.

Our History

IDEAL Consortium was founded as Project IDEAL in 2002 by Dr. Jere Johnston as a consortium of states interested in developing distance education programs to meet the needs of adults for whom classroom options were either not available or not a good fit. Under Dr. Johnston's leadership, collaborative research and program development facilitated by Project IDEAL demonstrated that distance education was a viable option for many adult learners. As a voice for member states, the Consortium has shaped distance education policy at the state and national levels and has provided professional

development expertise for practitioners nationwide.

The EdTech Center has hosted what we now call IDEAL Consortium since the fall of 2015. We engage in this work mindful of the foundation on which it rests—the collaborative leadership and expertise of Dr. Jere Johnson and the early members of Project IDEAL. Under Dr. Johnston’s stewardship, the Handbook evolved through several editions, each time incorporating the lessons learned in the years following each publication.

After the transition of the Consortium to World Education, the fifth edition, published in 2015, added substantial updates based on experiences in the field since 2008, particularly the expansion of blended learning programs and program changes required by the Workforce Innovation and Opportunity Act (WIOA). The sixth edition (2018) provided key updates gathered over two years of watching the Handbook in use. This seventh edition includes updates deemed necessary after practitioners across the United States were faced with rapid scaling up of distance education during the early days of the COVID-19 pandemic. Though it was a stressful transition, we note that it spurred innovation that has moved the needle on more equitable access to technology-rich instruction.

Introduction

As we write this updated edition of the IDEAL Distance Education and Blended Learning Handbook, adult basic skills programs across the United States are regrouping after working tirelessly through the spring of 2020, implementing distance education programs launched virtually overnight because of the COVID-19 pandemic. Some instructors found themselves teaching distance education for the first time in programs that had never previously considered offering distance education services. There were challenges at the programmatic level, too, as local administrators worked to recreate outreach, registration, and other intake activities in completely remote formats. Administrators were also taxed with solving technology access issues for teachers and students alike, and getting teachers the rapid and relevant professional development needed for them to know how to teach online. State-level administrators struggled to reinterpret their existing state distance education policies and the National Reporting System’s federal guidelines in light of the need for complete social distancing.

Despite these challenges, instructional and programmatic innovation stemming from necessity made it possible for teachers to maintain contact with students, provide effective support and information about essential services, and engage students in online learning and other forms of remote instruction. Our goal in this updated edition is to integrate examples of this innovation into evidence-based strategies that have defined the IDEAL Consortium’s approach to distance and blended learning over the years. We see this as an opportunity to enhance your skills as a teacher or administrator engaged in

implementing distance education in an adult education organization. Whether you have years of experience as a distance education practitioner or are new to it, this guide can support continuous improvement of your instruction and programming.

What happened for many during the pandemic was the reactive integration of technology to maintain opportunities for learning. This response was aptly named “emergency remote teaching” (Hodges et al., 2020). While useful at the time, and certainly the spark for much innovation, such an approach is enervating and likely not sustainable. This Handbook, the attendant course (IDEAL 101), and the development of the implementation plan that is part of the course provide the opportunity for proactive strategy to enhance learning and expand capacity in a sustainable way. This Handbook addresses both administrative and instructional issues that are at the core of successful blended and distance education. The Handbook is informed by current research and policy guidelines and observations of effective practice documented by IDEAL Consortium members, past and present, and affiliated state leaders. IDEAL has served as a facilitator of collaboration and sharing of effective practice since its inception in 2002. The collective wisdom of past and current members is included here as the foundation for our interpretation of how to best leverage recent technological innovations for the good of adult education learners.

Structure

This seventh edition of the Handbook is the third to be created under the stewardship of the EdTech Center at World Education, Inc. Though its structure mirrors that of the previous editions authored by Leslie Petty and Jere Johnston (published by Project IDEAL at the University of Michigan), the content within each chapter has been rewritten to reflect the technology and attendant instructional shifts required for effective learning well into the twenty-first century, most

notably the importance of blended learning in adult education and how to conduct programming entirely remotely, if necessary.

The organization of the Handbook chapters reflects important programmatic considerations for setting up a distance education program or expanding options for blended learning. The guidance provided and reflection required in each chapter support the development of practical plans for distance and blended education implementation. The end goal for readers of the Handbook is crafting a distance or blended education program planning document.

Chapter 2 | Recruitment: Identifying and Recruiting Students

- Decide who, where, and how to find learners for your program.

Chapter 3 | Screening: Determining What Supports Students Need to Succeed in Distance and Blended Learning

- Identify which learners you can successfully support most readily.
- Identify skills and technology access gaps that you need to support if learners are to succeed.
- Provide completely remote options for intake activities.

Chapter 4 | Orientation: Setting Up Learners for Success

- Design an orientation that provides students with the necessary information and skills for a successful learning experience and a plan for reaching goals.
- Provide completely remote options for orientation.

Chapter 5 | Instruction: Getting Started

- Learn about characteristics of instruction featuring ample teacher involvement and how these characteristics are represented in different education models (e.g., fully distance

or blended learning), the teacher role, and how to provide motivating and supportive feedback on students' work.

- Consider how to develop teacher-created curricula that are standards-aligned and make use of Open Educational Resources (OERs).
- Deepen understanding of how to make best use of proprietary online curricula and other educational and communications technologies, including selecting appropriate edtech tools based on instructional goals and context.

Chapter 6 | Assessment: Student Participation and Progress

- Build awareness of the different purposes assessment serves.
- Explore multiple ways to gauge learner progress, including information needed to include distance learners in the National Reporting System (NRS).

Chapter 7 | Administrative Issues: Getting Started

- Learn how a pilot approach and creating a culture of experimentation encourage innovation.
- Examine issues that administrators face in implementing and sustaining distance education programs as part of their organization's educational offerings.
- Better understand how to monitor data and distance education program performance.
- Learn how distance education is linked to WIOA guidelines and prioritized adult education initiatives.

Each of these chapters will follow a similar format, beginning with an overview of the topic, followed by implementation recommendations, and concluding with a reflective activity designed to help teachers and administrators plan and implement a new distance education program or improve an existing program.

These chapters serve as the foundation for the IDEAL Consortium's

introductory online course, IDEAL 101: Foundations of Distance Education and Blended Learning. Fully developed versions of the reflective activities referred to at the end of each chapter are available electronically in the course for IDEAL Consortium member states. The final chapter, Chapter 7, discusses issues critical for setting up distance education from the perspective of a program administrator.

Together, the chapters provide structure for creating or revising a distance education implementation plan for your adult education program. Now is the time to reflect on your past work in this area (both prior to and/or during COVID) and build strategies for even more effective programming moving forward based on lessons learned.

Using the Handbook as a Springboard for Change

We hope that you will think about developing or improving your distance education program systematically, considering each aspect of distance and blended education programming defined in this Handbook. Whether you are new to these models, are using these materials to reboot an existing program, or are looking to provide more structure around the technology you have been leveraging in recent months, the different topics reflected in the chapters provide guidance. Either way, please keep the following points in mind.

- **Don't lead with technology.** Do consider all aspects of educational programming, using a holistic approach to program development or improvement. It is not enough to buy a license to an online curriculum and hire a teacher. The experience of the learner needs to be considered from the time they express interest in learning through the time they are assessed.
- **Start small.** As you get started, think about doing this work in

small, managed, and highly experimental projects. Start with one targeted group of learners, choosing appropriate learning materials for those learners and choosing technologies and processes that you will use to organize, deliver, and communicate about learning content. Perhaps choose one core curriculum when first beginning. Teachers can then identify or create supplemental activities to fill in gaps and further address skills as they become familiar with the curriculum over time. Consider one primary communication tool (e.g., WhatsApp, Remind, email) and one venue for organizing and delivering content (e.g., Google Sites, Weebly, Canvas, Moodle).

- **Provide adequate training.** Provide the requisite number of staff with the support, training, and time they need to put your plans into practice.
- **Keep reinventing.** Technology is a dynamic beast! Both the technological demands faced by your learners and the learning resources available are constantly changing.

Keep looking to expand quality programming with professional development. If you have an existing distance education program, use the Handbook with new instructors and administrators. It can help them consider the issues they need to address in order to be able to implement your distance education program.

How to Use This Handbook...

...to create new programs

If you are setting up a brand-new distance education program, you are likely using this handbook as a component of IDEAL 101. If so, here are some tips to make the most of the experience and end up with a useful and implementable distance education site plan to pilot.

- Be sure at least one administrator and one teacher are working

together in IDEAL 101. This way, both administrative and instructional considerations will be included in the plan. Administrators, consider reading Chapter 7 first. The information there will help you support your team through this learning and the resulting pilot.

- Read the chapters in order (unless you're an administrator!). The issues covered in each chapter mirror the sequence of a learner's contact with the distance education program. If you go in order, you will be sure to see how support for the learner unfolds.
- Allow time to participate in the IDEAL 101 online discussion daily. IDEAL 101 is a community of practice. Your learning depends on the contributions of others, and vice versa. Don't wait until the last day to post a comment. Do respond to each other frequently.
- After reading and discussing online, allow time for teachers and administrators at your site to work together to complete the accompanying activities. You need not be in the same place to do this—meet once a week on Zoom; work together in Google Drive so that you can collaborate asynchronously and see each other's work.

... within existing programs

We believe that teachers or administrators new to distance or blended learning—but coming into established programs—need to understand the ways that teaching in such models differs from strictly classroom programs. They also need to understand the reasons their organization's distance or blended model program is structured as it is. And, of course, they need to develop skills for teaching in a distance learning environment.

A good first step would be to review the list of teaching and technology skills for distance teachers in Appendix A and Appendix D. The appendices provide the new teacher with both a deeper

understanding of what distance (and to some extent blended) teaching entails, and a chance to reflect on the skills they already possess. Discussing these resources with the program administrator provides the starting point for a conversation about what skills the new distance or blended model teacher needs to develop and for generating ways to provide appropriate training and support.

The readings in this Handbook are another useful resource for new teachers. They provide insight into the major areas involved in delivering distance education to adult learners and offer concrete examples from experienced teachers. If enrolled in IDEAL 101, these new teachers should follow the set of activities in the course for existing programs. These activities require the participant to review the distance education plan developed by the original distance teachers and administrators as part of their IDEAL 101 course and then, working with administrators (if they are new teachers), complete the activities by incorporating any fresh ideas they might bring to distance education programming.

Following this process, an adult education organization can continuously update its distance education implementation plan. It may also be helpful to have the experienced teachers in an organization informally mentor new distance teachers and help them make the transition from classroom to distance or blended teaching. New (and experienced) teachers would also benefit from becoming involved in a community of practice where teachers support each other in their efforts to build and expand their distance and blended teaching skills.

Accept Our Invitation

We hope that as you move through the information and activities in this Handbook, you do so with your learners in mind. As with all educational programming, both distance and blended education implementation varies greatly depending on learner audience,

resources available, and other context-specific characteristics. The goal is for you to be able to increase options for your adult learners and remove some of the barriers that may have prevented adults from entering or persisting in traditional classroom programs. This Handbook is designed to help you address the challenges that may arise as you engage in that work.

We urge you to bear in mind that implementing an effective distance education program and developing the skills to become an effective distance education and blended learning teacher are endeavors that require time and hard work. One state director involved in the early days of Project IDEAL put it best when she cautioned against wanting “instant gratification,” and instead urged those new to distance education to realize that they need to nurture fledgling efforts and allow time for growth.

We welcome you to join us in this work and to become a champion for distance education and blended learning. Our predecessors in this work, Leslie Petty and Jere Johnston, elegantly noted in the introduction to the fourth edition:

Perhaps the most significant insight we have learned from the state experiments is that it is the people who make the difference. We hear many stories about the one teacher, program administrator, trainer or state director whose excitement and passion for providing new ways to serve students inspired others to get involved, to get “out of the box” and explore, to innovate and excel.

The words ring true today and perhaps have taken on more urgency. In a time of technological ubiquity and programmatic priority shifts due to WIOA, adult education programs must give learners opportunities to use technology for learning and for problem-solving tasks that support both their academic development and the growth of technology skills. We believe that distance education and blending learning make this possible and that the path to success is through

systematic experimentation supported by professional development and reflection.

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Chapter 1 | Setting the Stage

Introduction

This short chapter will provide some context to establish the importance of strong distance education programs and of blended learning in adult education, and how the IDEAL Consortium has been able to support adult education programming in the past. The first two sections will provide language you can draw upon in conversation with adult education stakeholders and funders in your state. We will then set forth some shared terminology to be used throughout the handbook and get you thinking about how to proceed.

Why build a distance education program?

In the United States, adult education programs enrolled 1,280,540 learners during program year 2018–2019 (Office of Career, Technical, and Adult Education National Reporting System, n.d.). Yet, this is only a fraction of the estimated 36 million adults in the United States who have basic literacy needs or lack a high school diploma (OECD, 2013). Traditional barriers—such as lack of transportation or competing responsibilities from work and family—have prevented these adults from participating in adult education classes. The pandemic exacerbated these issues and added more.

The speed with which adult basic skills programs moved all of their teaching and support services online during the pandemic highlights the need for equitable access to flexible technology-rich adult basic

skills programming. Programs with some expertise and resources in place prior to the pandemic were able to keep more students engaged in learning than those that had not set up distance education. Programs with lending initiatives in place were able to ensure that at least some students had access to laptops and hotspots. Programs that had integrated digital literacy instruction into their academic skills development were able to leverage learners' skills and comfort to keep them engaged in academic learning (Belzer et al., 2020).

Additionally, the COVID-19 pandemic made clear that digital learning was to be a new feature of adult basic skills and in other educational contexts from now on. Recent research on instructional shifts during the pandemic suggests that among both teachers and learners, many expressed a preference for more flexible distance options once they grew comfortable with the technologies employed (What we learned: Adult education's response to emergency remote teaching and learning, 2020). Similarly, Moe & Rajendra (2020) noted that blended models with the flexibility to adjust for future surges in the pandemic would be the new norm. Furthermore, they observed that the record number of people who claimed unemployment benefits during the pandemic has put pressure on public and private organizations to invest in reskilling adults at a scale previously unexperienced.

This heightened imperative demands that adult education programs provide more flexible and technology-rich opportunities for learners to build technology skills while simultaneously building basic academic skills, a strategy proven to support learning (Jacobson, 2012; Newman, Rosbash, & Sarkisian, 2015; Rosin, Vanek, & Webber, 2017). Adding quality blended or distance learning is a fine response to the reality described above.

WIOA and Distance Education

Indeed, distance education is a named and prioritized initiative spelled out in the Workforce Innovation and Opportunities Act

(WIOA), the federal legislation defining allowable programming in federally funded adult education (Workforce Innovation and Opportunities Act, 2014). The Office of Career, Technical, and Adult Education (OCTAE) fact sheet Integrating Technology in WIOA (2015) shows exactly how:

- States are required to provide technical assistance for integrating technology into programs and federal policy allows for the following activities: “the development and implementation of technology applications, translation technologies, and distance education, including professional development to support the use of instructional technology” (p. 1).
- Recipients of AEFLA funding must be chosen based on, among other things, how well they “effectively use technology, services, and delivery systems, including distance education, in a manner sufficient to increase the amount and quality of learning and how such technology, services, and systems lead to improved performance;” and furthermore, that their “activities are delivered by well-trained instructors, counselors, and administrators...who have access to high-quality professional development, including through electronic means” (p. 1).

Access

Historically, concerns over the digital divide and the inherent equity issues it creates have prevented many organizations from embracing distance education and investing the necessary time and resources to establish formal programming. The term digital divide is not limited to describing access to digital technology, but is also conceptualized as a gap between those who can use available technologies to access information and solve problems those who cannot (Emerging trends and issues: The nature of the digital divide in learning, 2000). There are certainly equity issues regarding access to the devices and

internet. The Pew Research Center reports that only 56 percent of adults in households earning \$30,000 a year and 46 percent of adults lacking a diploma have home broadband (Internet/broadband factsheet, 2019).

Furthermore, the Pew Research Center has found that smartphone use is on the rise. For example, 92 percent of adults lacking a diploma have a mobile phone, as illustrated in the Pew Research Center table below (Mobile fact sheet, 2019).

	Any cellphone	Smartphon e	Cellphone, but not smartphone
Total	96%	81%	15%
Men	98%	84%	14%
Women	95%	79%	16%
Ages 18-29	99%	96%	4%
30-49	99%	92%	6%
50-64	95%	79%	17%
65+	91%	53%	39%
White	96%	82%	14%
Black	98%	80%	17%
Hispanic	96%	79%	17%
Less than high school graduate	92%	66%	25%
High school graduate	96%	72%	24%
Some college	96%	85%	11%
College graduate	97%	91%	7%
Less than \$30,000	95%	71%	23%
\$30,000-\$49,999	96%	78%	18%
\$50,000-\$74,999	98%	90%	8%
\$75,000+	100%	95%	5%
Urban	97%	83%	13%
Suburban	96%	83%	13%
Rural	95%	71%	24%

Source: [Mobile Fact Sheet](#). Pew Research Center, 2019. (Survey conducted Jan 8 to Feb 7, 2019.)

However, 32 percent of those who lack a diploma are smartphone dependent, meaning they can only access the internet from their smartphone. These data, as a whole, suggest that there are adult basic skills learners who have access to the internet and devices, but that programs need to make sure that they offer access options for those who do not, and that any technology-enabled instruction needs to be mobile friendly.

Important Terminology

You need to choose an instructional approach that will serve as the foundation for your work as you plan. The approach needs to align with the goals you have for offering technology-rich and flexible programming. Are you trying to address limitations in the content that you currently teach (i.e., extend, remediate, or fill in gaps for what is being taught)? Or, are you trying to address who is taught (i.e., attempting to retain existing learners or reach a new group of learners you previously did not reach)? Different approaches best suit these different goals.

Distance, Blended, Hybrid, and Other Definitions

It helps to have a shared language to describe the work ahead, so we present these definitions for different approaches. Though most of the definitions were constructed in the years before the pandemic, using them as a starting point can make your current plans and ideas more concrete. Consider these definitions with enough flexibility to understand that, though students might not be together with a teacher in a classroom, the benefits of blended or hybrid learning can be leveraged to support completely remote approaches that mix synchronous cohort classes (remote face-to-face instruction, defined

below) held via videoconference with independent or small group and asynchronous learning activities coordinated via group messaging/texting tools.

Distance Education (DE)

Distance education is defined in the NRS Guidelines as follows:

Formal learning activity where students and instructors are separated by geography, time, or both for the majority of the instructional period. Distance learning materials are delivered through a variety of media, including but not limited to, print, audio recording, videotape, broadcasts, computer software, Web-based programs, and other online technology. Teachers support distance learners through communication via mail, telephone, e-mail, or online technologies and software ([Implementation guidelines](#), 2019, p. 48).

We use the term to refer to programming a bit more broadly. Distance education describes all aspects of programming that allows a learner to continue learning beyond the walls of a classroom. The chapters that follow are in fact organized by these aspects of distance education: recruitment, screening, instruction, assessment, and administration.

Distance Learning (DL)

Many programs use the term distance learning instead of distance education. However, in this Handbook we consider it to describe what a learner is doing; it is the student's perspective of studying outside a classroom (Askov, Johnston, Petty, & Young, 2003) or, as suggested by the NRS guidelines, separated by time for the majority of the instructional period.

Blended, Hybrid, and Supplemental Modes of Learning

These approaches integrate a mix of instructional models. Murphy et al. (2017) arrived at useful definitions based on their study of digital learning in adult basic education programs across the country. They explored the use of different online learning curricula in 13 programs by 105 instructors with 1,579 adult learners. Based on their observations on use of the curricula, they came up with the following use models for the online products:

Blended Models

Blended models are characterized by “tight integration” of the instruction delivered online and that which happens in a class (Murphy et al., 2017, p. E-S 5). Instructors consider both in-class and online instruction as part of a collective whole, making adjustments to their face-to-face teaching based on what they see as they monitor student work online and altering online assignments based on what they observe in class. The Clayton Christensen Institute further defines this approach as one that allows learners to control time, place/space, and pace of learning. Using this approach, practitioners carefully design and sequence instruction to incorporate multiple options for learner content engagement: independently with content, with each other, and with the instructor (Christensen Institute, 2016).

Hybrid Models

Hybrid models employ both an online curriculum product and in-class teaching, but though the teacher is checking it, the assigned work that students complete online may not be directly aligned with what happens in the classroom. Note that in Texas and other states, hybrid also refers to programs that offer a period of in-class instruction followed by a period of online learning.

Supplemental Models

Supplemental models make use of online curricula outside regular class time, are not required, and may not even be checked by the instructor. This is extra work that is somewhat aligned to the goals of a course, but it does not require much extra effort on the part of the instructor.

These definitions are more refined than our early conceptualization of blended learning in adult education, characterized simply as regular classroom instruction combined with distance learning, where distance is added to intensify or accelerate instruction (Petty, 2005; Porter & Sturm, 2006). Note also that some states or adult education programs use the term “hybrid” and “blended” interchangeably, and it is ultimately up to local programs and/or state leaders to use the language they think most effective in their context.

Note that these models are still evident in a completely remote context—where the "in-class" part of blended learning takes place in a remote, face-to-face setting (e.g., a video conference).

Over the past decade, we have realized that we need more flexibility in our understanding of what constitutes distance and blended learning because implementation and policy considerations in our member states vary greatly. We recognize that limitations on access to broadband in rural areas make a narrower view of distance education inaccurate. There are many examples of programs, such as some in Texas, that yet use video and even paper packets so that learners living in places without broadband access can continue to learn. Furthermore, rigid conceptualizing around the timing of delivery of different modes of instruction can limit opportunities for learning. With that in mind, we present these definitions with an understanding that they may be attributed to programs that have very different characteristics.

Other Useful Definitions

There are related definitions that are relevant to our work here but are not necessarily useful for planning distance education and blended learning programming.

Remote Face-to-Face Instruction (RFI)

This gained popularity as programs rapidly shifted their in-person, in-class instruction to an online format during the COVID-19 pandemic. The programs that are fortunate enough to have students who have access to the internet and devices can choose to continue providing face-to-face instruction by using videoconferencing tools such as Zoom, Google Hangouts, or Skype. Whole groups of students might choose to meet with a teacher at the same time and, if the conferencing tools allow it, might even break out into small groups during the course of the online video class.

Classroom Technology Integration (CTI)

Equally important in the academic experience, but not to be confused

with blended learning, is classroom technology integration. CTI helps teachers work more efficiently and provides the means by which to make learning more engaging. For example, a teacher might make a vocabulary study set or quiz for the classroom using Quizlet or Kahoot. It may be useful to understand that CTI differs from blended learning, which moves the role of technology beyond that of just being a useful tool to support learning in the classroom. In blended learning, technology is an actual mode for instruction or collaborative learning; for example, if you take the results of Quizlets or Kahoots and leverage them to engage in discussion or explanation of reasoning, you are transitioning from CTI to blended learning. This distinction is nicely framed in this video:



Watch on YouTube <https://edtechbooks.org/-Et>

Getting Started

Activity 1.1 Survey of Needs and Capacity

Start thinking about how you will define your distance education pilot.

Now that you have a sense of the importance of this work and understand different approaches and the terms we will be using to describe them, let's get started. A great first step is to consider the goals of your program, your resources, learners, state policies, and program goals. You can do so by answering these questions.

1. Who are your learners? What are their goals? What are their tech skills? When can they come to class?
2. What are the characteristics of your geographical location? Is your program hard to get to? Are there learners whose participation in your program is limited or inconsistent who might participate more regularly if offered supported study at a distance? Are you able to meet in person?
3. What technology resources can you share with your learners? What technology resources do they have access to on their own? How about teachers? What access do they have?
4. What are the technology skill levels of your learners? What skills would be required?
5. What are the technology skill levels of your teachers? What is required? What resources are available to strengthen them?
6. What flexibility do you have for establishing instructional content? Are you required to use a curriculum chosen (i.e., "adopted") at the state level? Are you allowed to choose your own or even create your own?
7. What language do you use to describe the models of programming that you (will) provide?

Activity 1.2 Your Initial Plans

Start defining your distance education pilot.

The big goal that you have as you work your way through this Handbook is to create a site implementation plan that will define a pilot. You will have much more success if you narrow the focus of this pilot as you complete the activities at the end of each chapter in this Handbook. Will you move forward with planning distance education or a blended learning option? Who might be ideal learners for the new course? What is the goal of the distance or blended learning program? Why are you doing this work? What do you hope your learners gain from it? How will it benefit your teachers and program more broadly? What resources can you draw on for instruction?

Administrators reading this might want to skip ahead and read Chapter 7, Administrative Issues: Getting Started. The content of that chapter outlines key considerations for implementing an experimental program or pilot. Though these considerations will be critical for you to reflect on closer to the start of your pilot, having an awareness about them now can inform your reading, discussion, and activity completion in the earlier chapters and modules.

Note that in the course, *IDEAL 101: Foundations of Distance Education and Blended Learning*, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 2 | Recruitment

Identifying and Recruiting Students

Introduction

This chapter guides practitioners through a process of determining who to recruit and how to reach them. When considering recruitment broadly, you need to reflect on this question: **Who are you recruiting and for what?** The answer to this question will help you decide the scope and focus of your distance education program. Will you deliver strictly distance options? Will you attempt to provide blended learning opportunities? Are you recruiting for remote face-to-face classes? The programming you want to create and the type of learner you suspect will persist will determine who you recruit.

What Audience Do You Hope to Serve Through Distance, Blended, or Remote Face-to-Face Options?

Early research literature on distance learning in adult education in the United States illustrated the importance of finding the right students and setting them up correctly if programs were to succeed in offering distance education ([Askov et al., 2003](#)). Today, when so many programs are leaning heavily on remote options, programs need to also perform outreach that ensures they can “right fit” programming to meet the needs of the students who show up.

Outreach, marketing, and communications are all components of publicizing and promoting opportunities outside of your organization. Effective recruitment communication reaches people at the right time and place. Setting a strategy before you begin is essential. The first step is to consider your goals and target audiences. Make decisions about what to communicate and to whom by answering these questions:



- Who needs to know about the learning opportunity?
- What do they need to know?
- When do they need to know?
- What actions do we want them to take?
- What are the best ways to reach them?

Also think about what it is you are offering. Are you adding distance education or blended learning to existing educational programming? If so, you need to consider how distance education and blended

options will best support learners. For example, will distance courses offer new areas of instruction, or teach content parallel to classroom-based programs, but by being online offer more flexibility? Will distance courses be aimed at students already being served by the organization, or will the organization attempt to reach new audiences? These decisions should be made in the context of the organization's goals and missions, based on perceived needs of the organization's clientele, and prior to the start of the recruitment process.

What Skills Do Students Need to Be Successful? What Supports Will Help Them?

You can most efficiently use your organization's resources if you target the learner audience most likely to succeed. That is, you need to understand the technology and academic content demands of the learning resources and activities you plan to offer balanced against the support you know you can provide. Keeping this tension in mind as you craft your recruitment message will help you decide who to recruit and how.

For example, obviously an English language learner still working on literacy development would likely not succeed using learning resources pitched to Adult Secondary Education-level readers. If you know you will be relying on curated resources or a licensed curriculum that best serves that level, your recruitment messaging should make that clear. What about a student who has limited prior experience using a computer? They will surely struggle with almost any online resource, so, if you recruit them to distance options, you need to make sure you have processes and resources in place to support them, even if you are working completely remotely. If those resources are scarce, you may need to consider recruitment strategies that are likely to attract more tech-savvy learners. Being thoughtful about recruitment is important in distance education because students learning at a distance typically receive less direct social or

academic support than their classroom-based counterparts.



What Characteristics Improve an Individual’s Chances of Success as a Distance Student?

Whether you are teaching in a blended, hybrid, or strictly distance format, successful students are likely to be self-motivated, are able to work independently, and possess strong study and organizational skills. Some programs have suggested that the skills needed to succeed vary depending on the model of distance education used. Students with higher academic skills, such as those studying for a high school equivalency test (e.g., GED®, HiSET exam, or TASC test), may be comfortable completing most of their studies independently. Lower-level students, those who need more support, or those who are English language learners may fare better in a blended program that combines distance education with ample face-to-face interaction; however, anyone can learn online if there is balance among the learner’s skills, the technology demands, and the support available

(Silver-Pacuilla and Reder, 2008). That is, when the demands are high, either there is more support, or the learner has the skills and proficiencies to meet the challenge.

One of the major differences between traditional classroom instruction and distance education is the amount of face-to-face contact students have with their teacher and other students. Learning is a social process, and the support of teachers and classmates can be an important element of the learning that occurs. Most teachers working in distance education (rather than blended learning models) may meet with their students only once or twice over an entire course, with the remainder of the communication occurring by telephone, by email, or through online learning communities. Additionally, distance students may have little or no face-to-face contact with other students taking the same course. This means distance students need to possess the characteristics (e.g., independence, self-motivation, and organization and study skills) that enable them to succeed without the extra support a classroom environment typically provides. Ways to determine whether or not these learners have these persistence characteristics will be discussed in Chapter 3, but your recruitment strategies can be set to target learners who potentially possess them.

What Recruitment Strategies Are Most Likely to Reach the Target Audience?

Recruiting Known Students

For blended learning, it is often best to start recruiting with your current students. Because they are known, teachers will have more information about whether they possess the characteristics described above. Some teachers figure out ways to involve their entire classroom, so recruitment is not necessary. However, blended learning for current students need not be offered to all students in a classroom. A key characteristic of blended learning is that it provides

a means to personalize learning (Murphy et al., 2017), so it is ideal for supporting differentiated learning activities as a feature of your instruction. If you are hoping to intensify learning for students who have the time and inclination to do so, teachers can offer distance options to students who can take on learning online and are willing to work toward completion of online activities independently. This would be a hybrid approach, as defined in Chapter 1.

Another approach is to recruit currently enrolled learners to participate in distance education that is not directly linked to classroom instruction. In the parlance of the Murphy et al. (2017) study, this would be a supplemental model of use for an online curriculum. In the state of Minnesota, these learners are called “dual enrolled” because the work done online intensifies learning and accelerates learner progress but is led by a designated distance education teacher, not by the classroom teacher.

There are many creative ways to recruit current learners in distance education programming. Classroom demonstrations work well for showing students exactly what distance education learning resources or curricula look like. Announcements on electronic bulletin boards or posters can serve as a constant reminder that there are ways to intensify instruction. Additionally, an organization’s websites or Facebook pages can be used to communicate with existing students. No matter the method, it may be useful to build in a step requiring the learner to be proactive about entering distance education. Completing an online form, sending an email to request information, coming in to meet with a distance education teacher—these steps are all initial clues that a learner is self-motivated and engaged.

Using Facebook to Recruit

I use a Facebook page for both advertising purposes and to try to connect with current students by posting interesting media that connects to learning. This way, my students who are new to the internet can get a sense of it as useful for getting information.

- A teacher in Minnesota

Recruiting in the Community

In the early days of adult education distance programming, organizations conducted recruitment in the broader community using low-tech approaches—flyers posted in libraries, community education centers, and restaurants frequented by English language learners. For example, a program administrator in northwest Michigan convinced local fast food restaurants to use tray liners featuring information about her program. These methods are still useful, as are public service announcements or advertisements in local newspapers, on public radio stations, and on local cable channels, or a scrolling digital message at the Department of Motor Vehicles or other public facilities where people need to wait. These efforts, when consistently sustained, can create name recognition of your organization in the broader community that may lead to personal referrals over time.



Be sure your recruitment communications employ clear language so that your messages can be more easily understood by a larger audience. Using plain language can reduce the need to clarify and reduce barriers to access for learners. “A communication is in plain language if its wording, structure, and design are so clear that the intended readers can easily find what they need, understand what they find, and use that information” ([International Plain Language Federation](#), 2019).

Many of the electronic means by which to connect with current students described above can be extended to reach out to community members with basic education learning needs. Because they will naturally reach adults who are already online, you are more likely to reach potential learners with some digital literacy skills. Consider posting information about distance education on your own organization’s website, as described above. If you do so, make sure

your website is attractive, easy to navigate, and frequently updated with essential information, such as how to enroll or how to get support. Make sure it has these characteristics:

- Has a clear and obvious purpose
- Covers key logistics
- Makes taking action easy
- Provides links to social media
- Is mobile friendly
- Has up-to-date content and processes in place to update
- Is clearly laid out and easy to navigate
- Appeals to human emotion
- Allows for analytics for ongoing improvement

([Making the Most of Your Nonprofit's Website](#), 2019)

Also, consider partnerships with other institutions offering services to potential learners, such as libraries, employers, social service agencies that do not offer educational programming, or community-based organizations that want to provide educational services but do not have the resources or expertise. Ask them if they will link to online information about your program on their websites.

Students who find you through these websites are clearly interested and have at least sufficient mastery of the technology to indicate that interest. Adding online tools to your website that allow students to express interest in learning more (using scheduling tools such as Calendly) or to apply (using tools such as Google Forms) can serve as means for such a learner to express interest to your distance education program administrator. Such digital processes also serve to demonstrate adequate digital literacy skills needed for online learning. Once the student has contacted the organization, an in-person meeting can be arranged, at which the student can be pretested (according to NRS guidelines), talk about goals, and determine whether distance education is an appropriate match for the

student's educational goals and abilities. Additionally, such interorganizational collaboration can open doors to further collaboration.

Recruiting within Workforce Development Agencies and Partner Organizations

The Workforce Innovation and Opportunity Act (WIOA) defines allowable or required activities for federally funded adult education programs and sets forth funding for workforce development agencies and adult education programs. A critical shift from previous federal legislation is the requirement for unified state, local, and regional plans, in which states and local areas must articulate how they will collaborate in several key aspects. The first iterations of unified plans defining coordination of adult education and workforce development agencies went into effect on July 1, 2016. These plans are required to demonstrate collaboration that could impact the way agencies view distance education programming, particularly regarding reaching potential learners in the workforce development system.

The relevance of distance education programming for workforce development agencies can be found in the act itself. The skills required to work independently online are included in the prioritized list of Workforce Preparation Activities, defined in WIOA, Title II, as:

activities, programs, or services designed to help an individual acquire a combination of basic academic skills, critical thinking skills, digital literacy skills, and self-management skills, including competencies in utilizing resources, using information, working with others, understanding systems, and obtaining skills necessary for successful transition into and completion of postsecondary education or training, or employment.

Additionally, WIOA requires opportunities for integrated education and training programs, defining such programming as:

a service approach that provides adult education and literacy activities concurrently and contextually with workforce preparation activities and workforce training for a specific occupation or occupational cluster for the purpose of educational and career advancement.

This definition of services creates an opportunity for online basic skills development coordinated with occupational training. Consequently, distance education could be a valuable way to enact interorganizational collaboration.

Additionally, the language of Title II (the section of WIOA that defines adult education) Sec. 223 calls for state leadership activities to support “alignment” activities, naming one-stop partners (federally funded organizations that help adults find employment). Specifically, the act calls for provision of career pathways programming and is explicit about the need for collaboration across organizations.

Collaboration between an adult education provider and American Job Centers in Northwest Michigan has grown beyond recruitment to an on-site blended learning program supported by braided funding. An ABE teacher works regularly at the American Job Center and, because job counselors there know the teacher is onsite, there is a steady stream of new ABE participants.

Because these service providers are now required to provide educational services to low-literacy adults (Required Elements Report, OMB, 2016, p. 19) and many are doing so for the first time, they will

perhaps be open to participating in recruitment of distance learners within their client (they call them “customer”) lists. These workforce development agencies may be looking for the expertise of adult education practitioners, and the customers they serve would perhaps welcome information about ways to build skills and knowledge while they are also seeking employment.

Finally, understanding the categorization of allowable activities and what is funded in the different sections of WIOA could help adult education programs collaborate with organizations funded under the other “Titles” of the act. For example, Title IV, which deals with Vocational Rehabilitation Services (VRS), is a well-funded corner of the workforce development system. VRS offers job training and employment placement services to individuals with disabilities. It serves a large pool of job seekers who may not have previously been served by Title II programs but who have basic skill needs. Requirements in WIOA Title IV include “provision of services to students and youth with disabilities to ensure that they have meaningful opportunities to receive the training and other services they need to achieve employment outcomes” (Summary Description of Title IV of the Workforce Innovation and Opportunity Act: State Vocational Rehabilitation Program Notice of Proposed Rulemaking, 2015). Adult education could potentially partner to provide that training. For example, the limited time a learner is available to be somewhere in person could be focused on the technical skills part of a job training program, whereas the academic supports needed for things such as GED completion could be managed and delivered by adult education via distance education. Since there is no specific dedicated funding for special needs in Title II (the part of WIOA that addresses adult education), partnerships with Title IV funded programs could be fruitful for all involved.

This has worked well in northwest Michigan. The WIOA Title II adult education provider is housed inside an American Job Center, alongside all other titled funding sources. This colocation has

supported much collaboration. For example, to support an ABE student having difficulty passing a GED test without accommodations, the ABE provider partners with the Title IV provider who would pay for the costly identification screening. In another example, a high school graduate who yet has basic skills needs participates with the support of both Title II and IV programs to build skills education and get job counseling and training needed to obtain employment. In this case, Michigan Rehabilitation Services conducts on the job training, while the adult education provider concurrently provides the basic skills training specifically targeting skills needed in the chosen job.

Planning for Learner Recruitment

Activity 2.1 Characteristics Supporting Student Success

Think about what skills, experience, and dispositions students will need to be successful in your distance or blended education program, based on the curriculum and materials you will be using and your programmatic distance education goals.

To get an idea of how you will handle the tension of finding learners who are likely to succeed given the resources and activities you offer, the supports you can sustain, and the need to support “all comers,” consider details for a distance course or blended learning opportunity you will be offering. List course-specific requirements, and for each one, describe the material and technology access issues for the course and the characteristics students need to possess to be successful. The more specific you are in detailing what you think the student will need, the more focused you can be in your recruitment for this course.

Activity 2.2 Identifying the Target Audience

Identify the different places and the means by which you might find learners with the characteristics you identified in Activity 2.1.

Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

Note that in the course, *IDEAL 101: Foundations of Distance Education and Blended Learning*, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 3 | Screening

Determining What Supports Students Need to Succeed in Distance and Blended Learning

Introduction

Imagine this fairly common scenario for new distance education programs. You decide you want to use distance education to intensify learning for current learners. You might also decide to offer a new complimentary online component to your face-to-face classes or provide a learning option for learners who cannot make it to regular class times or are on your program's waitlist. While all are good reasons to start using distance education, without careful coordination, proactive planning for providing support, and marshaling of resources, the learners who start in this program are not likely to have the support they need to persist.

What can happen is a churn of orientation for new learners, constant follow-up to connect with learners who are not participating, and work to exit learners who have fallen off the map. Past IDEAL member states all seem to have stories about how this scenario played out and eventually sabotaged new distance programming. Because resources in adult education are often in short supply, distance education programs have a finite amount of staff time available to support learners. Ideally this time is used in facilitating students' learning. In reality, there is sometimes a disproportionate amount of time spent on administration and keeping track of learners. To mitigate the

possibility of this happening, programs need to be sure they understand the level and types of support that each learner needs, and have in place plans to provide it.

Implicit in this strategy is the need to understand the readiness of potential future learners. This readiness is characterized by learner strengths in several areas, including:

- academic readiness for particular content,
- soft skills or habits of mind (e.g., persistence, time management, and goal setting),
- technology skills, and
- access to a computer and the Internet.

While it is tempting to offer distance education programming to everyone, we suggest implementing the screening measures described below to be sure you have learners who can actually succeed if they are truly working independently and at a distance. If you are taking a big-tent approach, you can use the information learned through screening practices to figure out the learning materials that best align with learner competencies and needs and prepare to provide supports necessary to boost persistence in educational opportunities that offer more face-to-face interaction.

The Impact of Screening

Before we developed and implemented screening methods for our potential distance learners, we would enroll almost any learner who came to us. We quickly realized that we had to change how and in whom we invested one-to-one DL staff time because we had a 60% attrition rate; we had to aim for quality over quantity and readiness over willingness. After implementing screening measures, over the course of one school year we lowered our attrition rate to about 25-30% within a given month. We're now able to use more precious DL staff time to focus on communication, support, and persistence with our active distance learners, and less time trying to communicate with interactive learners.

- A lead distance education teacher in Minnesota

Alignment of Learner Knowledge with Proposed Curriculum

It is important to determine the skills a student brings with them to the learning experience (e.g., reading proficiency and computer competencies). First, this requires that instructors be familiar with the objectives of a course and the skills and competencies needed to engage with the curriculum and instructional materials. Secondly, teachers need to examine a student's academic skills and knowledge, which can be done with a formal assessment tool (e.g., TABE, CASAS, or BEST), customized assessments created for placement in their program, and/or by informal means (e.g., observing the ease with which they read materials about the program and listening to their oral English skills as they talk to the teacher). Seminole State College has created [this oral assessment](#) to help with determining placement and learning needs for their ESOL students.

Teachers working in a blended learning environment, who see learners in class, will likely have an understanding of their learners' academic readiness for the online activities needed to do coursework. Teachers supporting students working completely remotely and independently need to be sure students have the academic skills needed to handle the work. Assessing students prior to instruction helps ensure the program is a good fit for students' needs and abilities.

How one adult school assesses learner competencies at a distance. We created academic placement tests based on the objectives of our program curricula. We do the whole thing using the telephone, WhatsApp, and Zoom. Starting with an intake survey, we then move to an oral placement. If they are at a high enough level of English language proficiency, they also get a reading placement. The same staff person does all of the assessment.

—Carlos Rosario International Public Charter School in Washington, DC

Most organizations already have a system in place for assessing new students, but current assessments should be expanded to measure a student's capacity to use technologies—either in class or for use in online independent work. Some organizations require a particular assessment tool. The more closely placement assessments match the curricular content and skills required to access learning, the more useful the process will be. (For more information about assessment

and adult education distance learners, see the original Project IDEAL Working Paper 1, [Assessment and Accountability Issues in Distance Education for Adult Learners](#). Although published in 2002, it still has relevance today.)

Assessment of Nonacademic Competencies

Learner persistence and success in distance education depends on more than students' academic skills and knowledge. Distance and blended learning require that students be able to organize their time, work independently, have good study skills, and solve problems using technology. Students who lack these skills are apt to flounder in a distance program. These noncognitive skills become very important in distance education, where students are not enrolled in an onsite classroom-based course and teachers may meet with their students only once or twice over an entire course, with the remainder of the communication occurring via telephone, email, online learning features, or videoconference.

Additionally, unless a blended approach is being used, distance students have little or no face-to-face contact with other students taking the same course. This means distance students need to possess the characteristics (e.g., independence, self-motivation, and organization and study skills) that enable them to succeed without the extra support a classroom environment typically provides. Thus, early in program orientation or screening, teachers should find some way to assess such competencies. There are many ways to assess these characteristics, ranging from questionnaires to informal interviews with potential students.

Habits of Mind and Skills That Matter

Habits of Mind have been defined as the behaviors required to

support learning and successful application of the knowledge that students already possess. Costa and Kallick (2000) list the following characteristics of Habits of Mind:

-
- | | |
|---|--|
| <ul style="list-style-type: none">• Persisting• Thinking and communicating with clarity and precision• Managing impulsivity• Gathering data through all senses• Listening with understanding and empathy• Creating, imagining, innovating• Thinking flexibly• Responding with wonderment and awe | <ul style="list-style-type: none">• Thinking about thinking (metacognition)• Taking responsible risks• Striving for accuracy• Finding humor• Questioning and posing problems• Thinking interdependently• Applying past knowledge to new situations• Remaining open to continuous learning |
|---|--|
-
-

These habits come into play when one is faced with a challenge or needs to solve a learning problem. Such events require a learner to draw on prior knowledge creatively and not give up. Many of these habits are encompassed in [the Teaching Skills That Matter in Adult Education project](#) of the U.S. Department of Education, Office of Career, Technical, and Adult Education. These are the transferable skills required for success in daily life, at work, and in schooling.

- Adaptability & willingness to learn
- Communication
- Critical thinking
- Interpersonal skills
- Navigating systems
- Problem solving
- Processing & analyzing information
- Respecting differences & diversity
- Self-awareness

The [Habits of Mind Self-Assessment Rubric](#) created by the Santa Clara County Office of Education provides a means by which to informally gauge Habits of Mind (including those Skills That Matter) and can be used as a guide to conversation to help teachers and learners together determine readiness for independent work.

Other Assessments

In addition to the assessments described above, there are several online self-assessment surveys that help students determine whether learning independently online (in either distance or blended models) will work for them.

Sample Intake Survey—Appendix A of this handbook is a questionnaire developed by IDEAL Consortium leadership and informed by past member observations about questions required for intake. Students can take the survey alongside the facilitator in an orientation session.

[YWCA National Capital Area Learner Readiness Survey](#)—This short survey was developed in Google Forms specifically for intake in adult basic skills programs. It covers a range of readiness areas, including study environment, time available for distance learning, access to devices and the internet, and how students problem-solve.

[YWCA National Capital Area Motivation Inventory](#)—This short survey may help you understand a learner’s current motivation and commitment to working independently. You could use the survey results as the basis for a conversation during an intake session.

[MNSCU Distance Learning Quiz](#)—The Minnesota State Colleges and Universities system offers an online education readiness quiz covering motivation, learning preferences, time management, commitment, academic readiness, and technology skills/computer access.

[Penn State Self-Assessment](#)—This brief quiz asks questions about time management, study skills, personal organization, and technical skills. The quiz offers feedback that teachers can use as the basis of a conversation about readiness.

Questionnaires of this type provide another method for determining the most appropriate educational plan for students. Concrete information about time usage, study skills, and the ability to organize is a valuable component of orientation for distance and blended learning students. Unfortunately, although the items in these surveys make intuitive sense, as of now, they have no research foundation. Though you could use any of the resources posted above, we encourage you to explore them, consider the requirements of your distance or blended program, and then create your own. [Google Forms](#) and [Survey Monkey](#) are both useful tools for gathering, organizing, and storing information. If your organization has Adobe Acrobat Pro, you can use that to [create forms](#) that automatically [transfer gathered information to a response file](#).

Digital Literacy Skills

Basic computer, telephone, and mobile device skills (e.g., proficiency with common computer applications, Internet browsers, and use of email) are a necessity for students studying online. It is also critical that learners have a basic understanding of how websites and hyperlinking work. While students know to turn the page of a book to find what comes next, they might not know that they need to scroll down on a web page to see all of the information or follow an important hyperlink to needed information. Computer knowledge needed to study online includes skills such as:

- Using the mouse to navigate on the screen and to click on appropriate items.
- Using a keyboard to enter text. While touch-typing is not essential, the student needs to have a level of comfort using the

keyboard to enter responses and complete assignments.

- Being able to connect—and stay connected—to the Internet.
- Understanding how a web page is set up, including using the back button.
- Managing new tabs in browser windows.
- Composing and replying to texts and emails.
- Logging in to programs.
- Retrieving passwords.
- Uploading files.

Students who are participating in a program using a mobile device may also require some additional skills, such as downloading and installing apps.

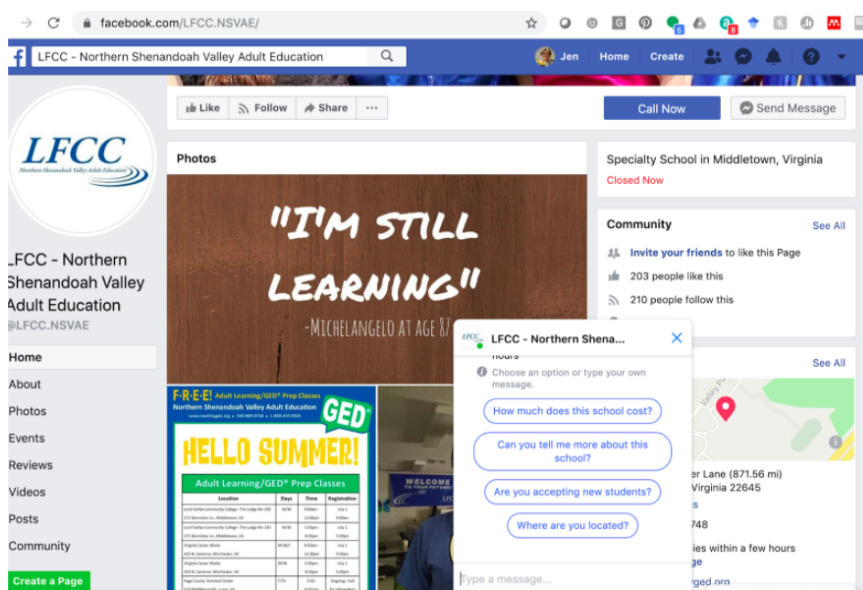
The Voice of Experience

Students entering into a DL program with our institution are asked to spend a minimum of 8 hours in the computer lab. This allows for the student and teacher to get to know one another, it allows for the student to become acquainted with the computer to be used in a supervised atmosphere, and it allows for students to understand what is expected of them, what their place is in their education and their goal attainment. In addition, since distance learning requires that students have good reading and organizational skills, there is a questionnaire that students take to see if they will be successful in said program.

- a distance education teacher in Arizona

Some sites have opted to observe students' computer use at an orientation as an informal assessment of their computer skills. It may be helpful to develop a quick checklist to assess students' computer skills. If you are working remotely, you may need to do this from a distance. One strategy is to ask students who express interest in

distance education programs to respond to an email containing an attachment that students must open, fill out, and return. Lord Fairfax Community College–Northern Shenandoah Valley Adult Education has used a Facebook Messenger greeting to engage potential learners who land on their site. The greeting has question prompts to help indicate their interest and questions. Students who can successfully respond to this usually have the needed computer skills to take a distance course.



Some organizations participating in the IDEAL Consortium design their distance learning orientations to include an extended period of time for the student to explore the online curriculum. Several organizations have the student complete an entire online lesson during the orientation session. This allows the teacher and students an opportunity to determine if students have the requisite skills to use the online program. It also gives students a chance to decide if they are comfortable with this educational approach, whether they possess

the range of digital literacy required (both basic computer skills and higher level skills, like using technology to solve problems and information literacy).

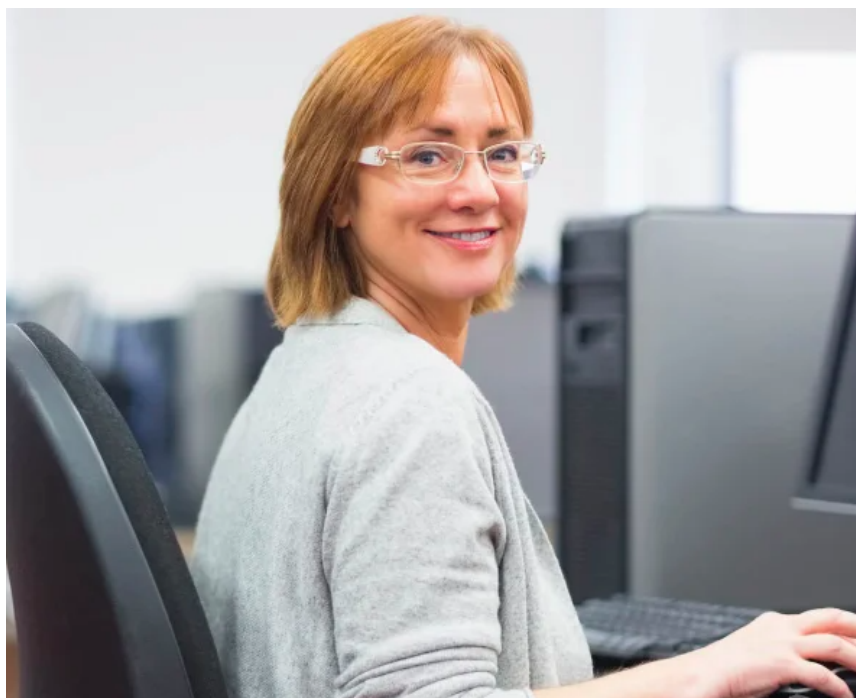


Many adult education programs and libraries across the country use the [Northstar Digital Literacy Assessment](#) to understand learner competency with basic computer skills, Internet, email, computer operating systems, Microsoft Office Suite software, social media, and information literacy. This popular and free digital literacy assessment was developed specifically for use with adult education learners. The standards on which the assessment modules are based were developed by librarians and adult education and workforce development practitioners. Each of the 11 available assessments takes about 30 minutes to complete.

For students who need additional skills prior to beginning the distance education program, or help along the way, the organization may choose to provide training (for example, running a one- or two-session class on basic computer skills to help them get started). You may wish to do an analysis of the online materials that are used in your distance and blended learning and then focus training on the skills needed for student success and persistence. Some popular and free learning sites are [GCFLearnFree](#), the Public Library Association's [DigitalLearn.org](#), Google's [Applied Digital Skills curriculum](#) for students, or [this Computer Basics module from Northstar Digital Literacy Project](#).

Computer and Internet Access

In a classroom setting, educational materials and technology are generally made available to the students (e.g., computer labs, tablets, and the Internet). Organizations are also likely to employ someone who is knowledgeable in those technologies and who can help teachers and students best utilize them. Students who cannot come into the organization to use these resources may not have access to the same breadth of technology and support. Though computer and Internet access among these adults is increasing at a very rapid rate, organizations must problem-solve ways to provide students with access to all of the materials and technologies they will need to get the most from their distance studies.



Some organizations have solved technology and distribution problems by providing open computer lab time where distance and blended learners can work online. Others have made arrangements with local libraries, public schools, community-based organizations, and One-Stops to allow use of their computer labs. In Rhode Island, the RI Family Literacy Initiative (RIFLI) lends tablets and mobile hotspots to enrolled learners who do not have home access. If you do set up a lending program, you will likely need to set up technology lending agreements with your learners. The [Dover Adult Learning Center Laptop Loan Agreement](#) is an excellent example of what needs to be included.

There are also nationwide programs that support home broadband connections. [Everyone On](#) is a nonprofit expanding access to high-speed, low-cost Internet service and refurbished computers by

partnering with local Internet service providers, municipalities, and local nonprofit organizations. A range of broadband options are available at a fraction of their usual cost to families with school-aged children who qualify for free or reduced cost lunch. Similarly, the [Federal Communication Commission's Lifeline Support for Affordable Communications](#) expanded program coverage from telephone to broadband in spring of 2016. The program provides a discount on monthly service of \$9.25 per month for eligible low-income households. Subscribers can use the benefit to purchase wired or wireless services from participating broadband providers.

The need for access to digital devices and the internet was brought into stark relief as programs shut down around the country because of the COVID-19 pandemic. Indeed, a survey of nearly 800 program administrators and instructors across the United States showed that digital access was the main barrier to participation in learning and that programs that had already put into place processes and resources for loaning devices and internet access were those able to continue supporting learners without resorting to paper packets (Belzer et al., 2020). The following are some promising initiatives driven to crack the digital exclusion issue in the United States.

- [The National Cristina Foundation](#) has launched a nationwide call for surplus computers from corporate or governmental sources. It then matches donors with nearby refurbishers, who in turn prepare and distribute the equipment at low or no cost to organizations in need.
- [Tech Goes Home](#) is a nonprofit with initiatives in five cities that provides training to help learners of all ages use the internet and computers. In TGH cities such as Chattanooga, TN, participants who complete a 15-hour digital skills training are offered an extremely low cost laptop. TGH also provides directories, localized curriculum, and guides to common digital tools and resources.
- Organizations part of [the Wash & Learn Initiative](#), like Libraries

Without Borders and the Laundry Literacy Coalition, provide spaces for internet access and learning digital skills in nontraditional locations in the community—such as laundromats.

To get a sense of your learners' technology access needs, consider adding a self-assessment that asks about access, skills, and comfort. [This Distance Learning Technology Access Survey](#) from the YWCA National Capital Area can be delivered over a mobile device.

Defining Learner Readiness

Activity 3.1 Screening and Learner Readiness Checklist

Describe how you will measure a range of readiness characteristics and then how you will respond if learners require further preparation to succeed in online learning.

Consider the needs of your learners, resources available, and administrative processes at your organization. Then develop a list of readiness characteristics that you will use to determine the supports needed for learners to successfully participate in your distance or blended learning opportunities.

Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 4 | Orientation

Setting Up Learners for Success

Introduction

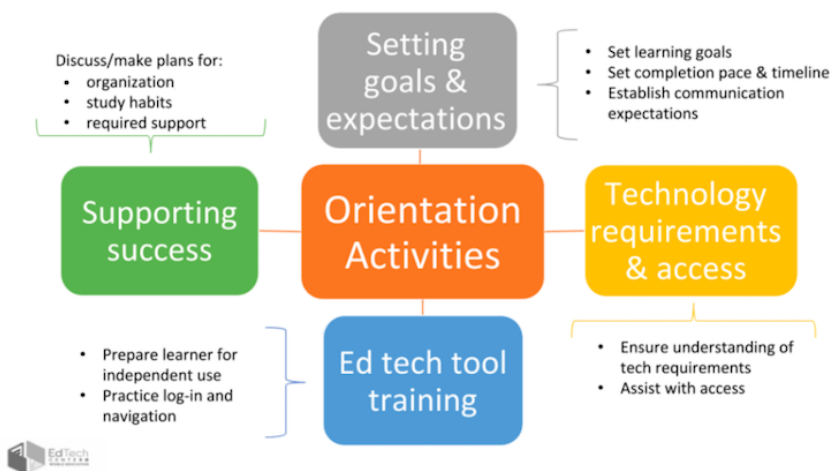
Many distance educators assert that orientation is a key component of retention. In a longitudinal experimental study, Porter and Sturm (2006) found that learner persistence in distance education programs was connected to the quality of the orientation received prior to instruction. A key attribute of successful orientation programs was the time spent building a relationship with the instructor. A carefully planned orientation can provide an opportunity for the learner to get to know the distance education or blended learning instructor and provide time to address a wide range of issues that prepare learners for a successful and positive experience. Even if it is conducted remotely, via video conference calls, during the orientation, students build rapport with the teacher and are introduced to the curriculum materials and to the concept of working, at least in part, independently. In addition, orientation allows the teacher to determine if a particular program is a good match for students' interests and abilities, determine if students have the requisite skills to succeed, and make decisions about how to support student persistence.

Orientation can also be a time when teachers help students set goals for participating in the program and clarify expectations for course participants. Study skills, strategies for working independently, and computer skills can also be addressed. Finally, orientation provides a way for teachers to take care of "housekeeping" details, such as collecting contact information (e.g., a telephone number, email address, or Skype name).

Elements of a Solid Orientation

Some elements of orientation for distance learners are similar to what typically occurs for in-person classroom programs. Teachers and students are introduced, students learn how to use the curricular

materials, and course requirements are discussed. Orientation must also include activities that establish realistic expectations for distance study and provide students with a sense of how their distance learning experience will proceed. Additionally, the screening activities spelled out in Chapter 3 generally occur during orientation. The activities that should occur during an orientation session include:



Covering these topics is particularly important because although students have an idea of what is likely to happen when they step into a classroom, they most often do not have relevant history or experience with distance education.

Duration and Structure

How long should an orientation be? This depends on what an individual organization determines it needs to include. Some organizations may decide their students will be prepared after a single four-hour orientation. Others may decide that students need a

more comprehensive, multipart orientation adding up to 6 or 8 hours. A few organizations have created orientation programs lasting 12 hours (at which point the students can be officially designated as distance learners in NRS reporting ([See Technical assistance guide for performance accountability under the Workforce Innovation and Opportunity Act, 2019](#)). Each organization should determine how to structure its orientation to best prepare students.



Adult basic skills programs have offered both group and individual orientations for distance students. Group orientations are more efficient for the teacher and allow the student to meet others who will be working at a distance or participating in a blended learning cohort. This provides an opportunity for students to develop social support systems for their independent work. On the other hand, individual orientations may be more comfortable for students who might need individualized support to prepare for studying online. Pennsylvania offers orientation via Adobe Connect, a webinar software. Using this technology, teachers can orient either a group or individual student to distance learning no matter how far they are from the school.

The rest of this chapter explores the following topics:

- Setting and monitoring learner goals
- Setting expectations for study time

- Accessing technology
- Determining the content of product-specific and technology training
- Helping students develop independent planning, organizational, and study skills
- Handling orientation at a distance

Identifying and Assessing Learner Goals

Orientation is the time for learners to identify their goals for participating in distance or blended learning. Many organizations have goal setting as part of their usual intake process, and the information gained there should be given to the distance teacher. In addition to this, organizations should definitely consider additional questions about goals specific to distance education for the distance education orientation. This information is not only useful to the student, but assists the teacher in meeting the student's needs and determining whether a distance or blended model is a good fit for that particular student.

The Importance of Orientation

**Orientation is a critical part of the distance education program. It allows students to learn more about the expectations of the program and to learn what support they will receive from their teacher, We are also adding a career awareness piece to our orientation in order to identify the goals of our students and allow them to begin to develop career pathway plans. This will help us support better transitions to the workplace and postsecondary education.
- a teacher in Pennsylvania**

Educators should look carefully at ways in which they can use goal setting to help guide their instructional planning. Asking questions

about goal setting means going beyond information required by the NRS (e.g., obtain a job, earn a high school equivalency diploma, and improve literacy skills). (See [Technical assistance guide for performance accountability under the Workforce Innovation and Opportunity Act, 2019](#).) These goals are a good starting point to guide students into the appropriate type of program (e.g., English language learning, high school equivalency diploma, or career pathways). However, to use goal setting as a basis for instructional planning, the goals need to be at a much more specific level—similar to what many educators call “objectives.”

This involves breaking up the larger goal (e.g., get a high school equivalency diploma) into smaller steps that the student can accomplish in a realistic time frame (e.g., learn the algebra required on the high school equivalency test during the next semester). These more specific goals or objectives provide the teacher with direction in planning educational programming to meet the students’ needs. They can help the teacher select the appropriate materials for students and provide more tangible, incremental milestones. Additionally, it may be helpful for the teacher to periodically revisit the goals with students. This allows the teacher and students to assess progress, adjust the instructional plan if needed, and refine the goals to reflect the students’ growth. Used in this way, goal setting is not simply something required by reporting forms, but a valuable component of students’ educational plans. (See the dated but still useful Project IDEAL Working Paper 3, [Using Assessment to Guide Instructional Planning for Distance Learners](#), for more about this topic.)

Here are examples of goal planning resources.

- [Goals for Workplace - Education context](#)
- [Goal Setting Interview - Any Context](#)

Setting Expectations for the Class

Orientation is the ideal time to set the expectations for the distance learning class or the independent online portion of a blended learning model. This ought to include what the student is expected to do and what the student should expect from the teacher. This is the time to spell out in detail the course requirements. The questions that follow are designed to guide teachers in setting expectations for students.

Level of Structure

One of the first things to get established is the amount of structure that will shape the learner experience and to make sure the learner understands this, too. For example, you may require a specific timeline and order or, alternatively, the student might be free to explore the material on their own. Make sure the answers to the following questions are included in your orientation.

- Are there due dates for completing student work? Does this vary depending on the learning resource being used?
- If there are self-directed online or non-digitized options for student learning, how and when will they be made available? How will they be submitted to the teacher?

Feedback and Expectations

You need to decide what type of feedback students will receive on their work. Licensed curricula provide opportunities for feedback through autograded quizzes and learning activities. In addition to this feedback, distance education programs must consider what other feedback and support they will provide by answering the following questions.

- How does the teacher respond to students?



- How quickly should students expect teacher feedback on their online work?
- What should students do if they have questions?
- In a blended learning model, how much class time, if any, will teachers use to review content, answer questions, or give feedback on a learner's online work?

Marking Progress

Recognition of progress is particularly important for students working entirely or partially at a distance. Be sure your learners know how you will help them gauge their progress and share it with you.

- Are students required to take progress tests embedded in the online curriculum they might be working on? If so, how and where will this be done?
- How and when will pre- and posttesting for reporting purposes be handled?
- Will the student earn digital badges or certificates to mark incremental goals or completion at the end of the course? What are the requirements in order to receive this recognition?

Planning Communication

Regular communication, whether a learner is making progress or not, is important for supporting persistence. Be sure your learners know how you expect to communicate. In your orientation you need to 1) set expectations around how assignments will be communicated, and 2) gather learner preferred modes of communication (e.g., email, text, phone call).

- Will you be communicating online? Make certain that both the student and teacher have each other's email address or videoconferencing information (e.g., Skype names). Make sure the student knows how to access an email system or the videoconferencing tool. If a learner does not have an email account, be ready with a current list of free email providers.
- Will you be telephoning and texting? Specify the times the teacher is available for calls and the number that a learner should call. Many adult learners text, so establishing expectations about texting can be very useful. Applications like WhatsApp (using a Google Voice number) or [Remind](#) make it possible to send text messages without sharing a telephone number.
- Will you have virtual or in-person office hours? Identify when and where these will be held, taking into consideration that using web conferencing/phone tools provides flexibility that helps overcome traditional barriers to learner participation. If teachers and students are comfortable with the technology, this could be a regularly scheduled time during which the teacher is available online for communication via Zoom, Google Meet, or Facebook Messenger.

Formalizing Expectations

Many programs have had success with using a learning contract to make the responsibilities and expectations for both the teacher and

the learner clear. Teachers might use a contract, crafted to spell out the specifics and requiring a student's signature. A contract helps keep the student focused and increases the likelihood of staying engaged. Programs using this approach may find it necessary to renegotiate the contract at various points in the distance learning process. [Here is an example of a learning contract from Northern Shenandoah Valley Adult Education.](#)

Another approach some programs use requires students to complete an agreement or provide a nominal deposit for borrowing learning materials. In Minnesota and Rhode Island, some adult education programs offer use of tablets and Internet hotspots for the time they are enrolled in courses, and both require user agreements. The more clearly expectations for all parties involved are presented before the start of the class, the more smoothly things will operate throughout the class period. Be as specific as possible, following [this mobile hotspot and Chromebook user agreement example from NW Michigan.](#)

Technology Requirements and Access

New students need to know how to access learning activities and how and where they can access a computer if they do not have one at home. Additionally, if they are using their own laptops, tablets, or smartphones to access course materials, they might need additional support. You should ask learners to bring these devices to the orientation to be sure learning resources can be both accessed and realistically operated on them. If you are conducting your orientation completely remotely, start by using a digital technology that the students feel comfortable using. For some students, this might be a phone call. Many students are likely using WhatsApp, so you might use that as a way to send demonstration videos that show how to use other technologies you plan to use for your instruction.

It may be helpful to provide students with a “quick reference” sheet

listing pertinent information (e.g., contact information for the teacher, step-by-step instructions on accessing the online component of a curriculum, and the address of a website linking to supporting online activities) for later reference.

Curriculum-Specific Training

A well-designed orientation provides the opportunity to train students in the skills they need to be successful with the learning activities. Clearly, students need to understand the program and how and when to use various components. Some popular, commercially licensed curricula make orientation materials available. For example, [Edmentum offers a student orientation for Plato](#) and [Burlington English provides a comprehensive orientation program](#) that can be used by organizations to train teachers on how to use the program, and by teachers to train their students. These resources may have too much information for every learner, but they illustrate well the breadth of skills required for successful engagement in learning activities. You may want to create your own help document based on the information provided. You could also cover all the required information in a PowerPoint presentation or short video that could be posted on your organization's website so that students can go back and review it again. [St. Paul Adult Basic Education has created several videos](#), including Zoom and Google Classroom help videos in multiple languages.

Orienting Learners at a Distance

Planned Pure Distance Programming

Most of this chapter has discussed orientation from the perspective of programs that conduct face-to-face orientations for distance or blended learning. However, some states have pure distance education programs (e.g., Pennsylvania), where the majority of instruction is

delivered at a distance. The students find these programs either online, through a statewide referral service, or through another referral source. These students complete intake, assessment, screening, and orientation in person at a local adult education organization. Learners may also complete additional orientation activities at a distance. This may be done synchronously through webinars as well as asynchronously using online activities.

For example, Pennsylvania uses webinar technology to introduce students to the program, discuss distance learning expectations, and allow students to practice using the technology that will be used during the program's weekly online classes. Missouri has had students complete online activities that walked students through the steps of developing a distance learning plan and explored the curriculum. Distance teachers in both states support students throughout the orientation.

Orientation Is for Supporting Planning

When orientation activities are completed at a distance, I strongly believe that it is important to provide support to students. The orientation should not be used to screen students for distance learning appropriateness, rather as a time to support students' planning and gaining skills that will support their distance learning success.

- a teacher in Pennsylvania

Remote Orientation When In-person Is Not Practical

Beyond the planned pure distance programming described above, there are times when it is not possible to meet in person. The National Immigration Forum supported development and implementation of a completely remote workplace ESL class, which included a robust remote onboarding and orientation process.

Important features of the onboarding included starting communication with phone calls and texting to ensure that students could access the videoconferencing tool and then using that tool to introduce the course Moodle site and other learning technologies. For introduction of each technology, teachers provided incremental and highly visual and proactive guidance, and were available for tech support that was often provided in a learner's home language. You can read more about this effort in their report, [*Upskilling New Americans: Innovative English Training for Career Advancement*](#).

Similar steps proved effective for countless programs that moved their instruction rapidly online because of the pandemic. A common pathway for introducing technologies was phone call to WhatsApp to Zoom to other educational technologies that enhanced engagement and communication.

Although it is possible to orient students completely at a distance, it is important to ensure some face-to-face time during orientation, even if that is via videoconference. Face-to-face orientations, especially those done in person, are consistent with the growing preference for using a blended model of distance education to serve adult learners. Pure distance learning programs may find that additional orientation activities need to be completed at a distance to fully prepare the student for distance learning. Students should be supported by a distance teacher as they work through these activities.

NRS Requirements

Finally, orientations provided completely at a distance do not fit well with the NRS requirements if programs are seeking to monitor learner progress through NRS level gain. The standardized testing required for this is best accomplished in person, in a proctored setting. Some states have made arrangements with local libraries and community-based organizations to disburse students across settings in order to accommodate proctored assessments with social distancing during the COVID-19 pandemic. This strategy also might allow proctored assessments of students in locations closer to their homes. In either case, the remaining orientation activities can be delivered at a distance.

It should be noted that OCTAE has granted some leeway on placement testing because of the pandemic, issuing in April of 2020 a new policy of “provisional placement” allowing teachers to use their expertise to place a participant into an established educational function level. It remains to be seen if allowances made to ease intake and reporting requirements during the pandemic will develop into policy shifts that better support remote orientation moving forward. [You can see the OCTAE policy memos here](#) and will read more about these policies in Chapter 6, Assessment: Student Participation and Progress.

Craft Your Orientation

Activity 4.1: Technology Training

Consider the skills needed to make use of specific curricula, communication tools, and web-based materials.

Identify the features of the curriculum or technologies for which students will need training and explain how you will provide this training during your orientation session. Please think broadly about the technology demands of the many aspects of instruction, practice, and communication that define your distance or blended program.

Activity 4.2: Elements of an Orientation Plan

Begin to lay out the elements of an orientation plan for your distance education or blended learning program.

List the components you want to include and describe how you will implement each of them. Your plan should be geared toward the pilot you are working to build for this course. The goal of this activity is to have a plan you can put into action with all of your students, yet allow you to remain flexible enough to meet the needs of individual students.

Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 5 | Instruction

Getting Started

Introduction

Online teaching in adult education, whether it happens in class or at a distance, is ever evolving. These changes are due to more widespread availability of free and licensed edtech tools and curriculum products, along with increased access to learning made possible by mobile technologies. This evolution accelerated dramatically in response to the need to rapidly shift to distance learning because of the COVID-19 pandemic. Across the United States, providers of professional development and practitioners have come together in webinars and communities of practice to share innovative strategies and resources. Much innovation has been hatched in IDEAL Consortium states, buoyed in part by their past efforts to implement distance education. The lessons learned by these teachers have shown that many of the major functions of a distance teacher may mirror those of a classroom teacher, yet the tools and methods for accomplishing these teaching activities need to be different. This chapter introduces an approach to distance and blended learning instruction that encompasses both what we have learned from these teachers and the opportunities made possible by new technologies.

The most important lesson of the past is that, in distance learning, even though learners work independently and possibly primarily through an online curriculum, teachers play a vital role in providing instruction, feedback, and support. Since many adult education learners may not have had previous distance or blended learning experience, teachers must endeavor to guide them, assign supplemental instructional activities as needed, and provide encouragement as they work toward their goals. We call this approach involved instruction, where teachers are actively engaged in their students' learning.

Involved Instruction

Some of the first research on online distance education in adult education shows that effective distance learning requires more than passing out login information to an online curriculum. Rather, it must include:

A continuum of instruction, ranging from high engagement in social interaction to individual independent learning opportunities that may include some minimal electronically mediated instructor to learner and one to one learner interactions" (Askov, Johnston, Petty, & Young, 2003, p. 67).

In another early and important study, Zhao et al. (2005) found that the amount of instructor involvement positively impacted the quality of the student experience; increased involvement meant increased success. They defined involvement as the "extent to which the instructor is involved in actual delivery of content and available for interactions with the students" (p. 1846).



Minimally, this means a teacher assigns appropriate content and then periodically monitors learner work in an online curriculum and provides feedback or encouragement through email, an app like WhatsApp, or the curriculum's communication features. This scenario, where a learner receives ample instruction from the curriculum itself, is useful; however, ideally, some measure of responsive teacher-student interaction should be a regular aspect of the learning experience. More teacher involvement could include periodic in-person or virtual face-to-face meetings via telephone or videoconferencing tools (e.g., Zoom, Google Meet, WebEx) along with the assignment of supplemental activities to support learning. Involvement and interaction could be fostered even further by creating teacher-facilitated opportunities for peer-to-peer interaction online. (See Appendix B for a list of key activities required to monitor and support learners at a distance.)

I set up small WhatsApp groups to give students a space to ask each other questions or build community. Many already had WhatsApp, so it was easy to get started.
—A teacher in Texas, explaining how she established communication with her students after school closures in response to COVID-19.

Such interaction is possible today because of improvements in technology, which allow for a great variety of instructional activities and communication formats. These technologies make both students and teachers more comfortable working online and increase student motivation and outcomes. As early as 2005, Richmond, Thacher, and Porter documented use of such interaction integrated into instruction of adult English language learners. Interaction occurred in two ways: (1) writing practice completed in an online discussion and (2) face-to-face interaction in class. The interactive activities fostered the development of community, in which members supported each other with both academic content and technical aspects of the online work. Most social media tools are great for this purpose. Integrating some social media into your instruction encourages collaboration and supports peer learning. Prior research shows that students posting and responding to each other leads to rich interactive learning experiences because, through that communication, learners establish social presence. They are seen. This is beneficial even for students with beginning levels of print literacy (Bigelow et al., 2017; Vanek et al., 2018).

Benefits of Involved Instruction

Involved instruction is an important element for successful online instruction and learner persistence. In this approach, an instructor takes on the role of a facilitator, and the online curriculum and supplemental materials become a resource, not just the sole means of instruction. As a facilitator, an instructor mediates between the learner and the online content, personalizing learning. This implies that a significant level of teacher involvement is needed to support learner persistence. Essentially, because an instructor is more present, they can better provide support and learning activities that best suit a learner's needs. An excellent example of this is found in the work of Delgado Community College in Louisiana. Instructors at Delgado have created an online curriculum that is used by teachers across the state as a basis for instruction. Using Google Classroom, Slides, and Docs, teachers are able to personalize learning using targeted responses to learners' work and assigning supplemental resources as needed. A student developing proficiency with online learning in this supportive approach can build the confidence and computer skills they need to succeed in online learning (Sharma et al., 2019).

Components of Involved Instruction

What does involved instruction look like? In 2013, a Project IDEAL instructional strategies study group convened under the leadership of Dr. Jere Johnston to explore the state of adult education distance education instruction and to describe the practices used by teachers identified as "successful" by their states' distance education leadership. The study group members interviewed these teachers and noticed similarities in their work that illustrate how to provide involved instruction. Common practices of these innovative teachers included the following:

- Used blended learning, even if you need to work completely remotely from learners
- Focused on using one primary curriculum
- Provided supplemental learning activities and resources when learners required more instruction
- Organized online learning using a digital homeroom, a website hosting links to all learning activities
- Adopted technology tools to suit instructional and content needs
- Made use of computer labs where they were teaching
- Continued to learn themselves

The full report from the group is called [New Models for Distance Classes in Adult Education](#). The following strategies and models were elucidated in the study, and combined with more recent research, can help you become a practitioner who provides involved instruction.

Strategy One: Use a Blended Learning Approach

Sometimes called “hybrid,” these learning opportunities blend classroom (or remote face-to-face) and online instruction. This approach to instruction is highly effective. For example, in Arizona, level gains for the state’s adult learners participating in blended learning moved from 6 percent above those made by learners participating in traditional in-person classes in 2014 to 16 percent above in 2015 (Vanek et al., 2018). Why? Blended learning extends the amount of time spent learning and allows teachers to intensify learning by differentiating instruction, providing activities at a variety of levels to suit the knowledge and skills of different learners. Additionally, when done in the classroom, learners benefit from ongoing support from the classroom teacher as they learn how to learn online. Even if the face-to-face component of blended learning occurs remotely, with the teacher present to guide learners through

problems, misconceptions, and application of newly acquired computer skills, adult learners can move through learning material more efficiently and develop skills needed to continue their education independently online. For learners who find they may have more time, it also may enable them to accelerate their learning by adding more study time outside of class, especially if the online component is well integrated with the face-to-face curriculum.



Peer-to-peer interaction is another benefit of blended learning. In class, conversation and support can prepare learners for online work. Face-to-face conversation and support creates opportunities for socially constructed knowledge, where classmates learn from and through interacting with each other. A blended learning teacher could extend this in-class interaction to an online space by periodically requiring learners to work in groups using cloud-based applications like Google Docs; email; or asynchronous discussion in blogs, WhatsApp, Remind, or Facebook groups, all of which are accessible on mobile devices. The impact of this interaction is not only the

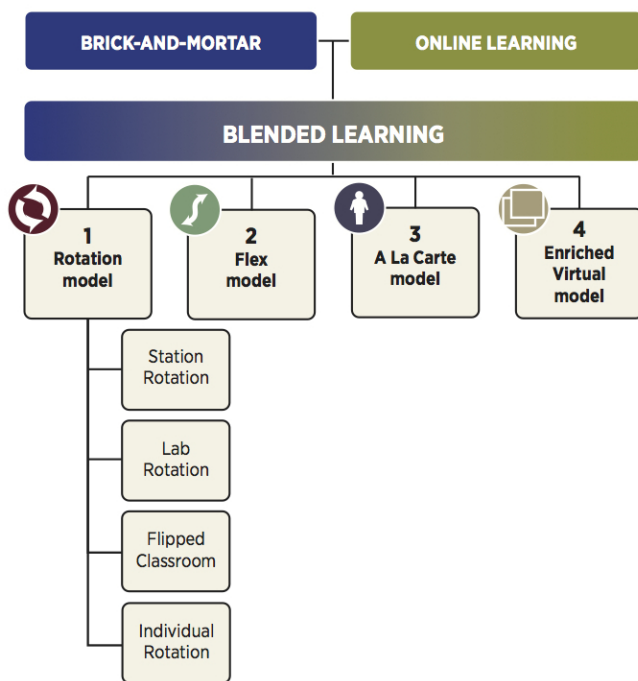
learning of content, but also developing the autonomy required for persistence and motivation in distance learning courses (Furnborough, 2012).

Most of the recent research defining blended learning, and examining models for its implementation, has been conducted in K-12 and postsecondary settings. The Clayton Christensen Institute has created useful models describing how different modes of instruction might be implemented in different blended learning scenarios. They define blended learning as:

a formal education program in which a student learns at least in part through online learning, with some element of student control over time, place, path, and/or pace; at least in part in a supervised brick-and-mortar location away from home; and the modalities along each student's learning path within a course or subject are connected to provide an integrated learning experience. (<https://edtechbooks.org/-UPw>)

Blended Learning Models

This integrated learning experience takes shape in several models, depicted in the graph shown here from the [Christensen Institute](#).



These definitions were constructed in the years before the pandemic. It is true that this reality has introduced additional considerations that impact their implementation; however, understanding these different models can make ideas that feel very abstract seem more concrete when you are in the planning process.

Consider these definitions with enough flexibility to understand that though students might not be together with other students in a classroom, the benefits of blended or hybrid can be leveraged to support completely remote approaches that mix synchronous cohort classes held via videoconference with independent or small group asynchronous learning activities coordinated via group messaging/texting tools.

Rotation models: Students rotate through different stations on a fixed schedule. At least one station is an online learning station. In the flipped model, this “station” happens at home, where students engage in essential instruction through video and other media. This “flipped” instruction allows face-to-face instructional time to go beyond just traditional lectures. Because of intentional sequencing, instruction happens at home, often prior to class, so students come prepared to engage in face-to-face instruction beyond just traditional lectures.

Flex Model

Students use different learning resources fluidly, as needed. Most of the resources are online, and teachers provide instruction as needed to supplement online work.

A La Carte Model

Students take a course online with an online teacher, as well as other courses in-person, to give maximum flexibility in student schedules. In ABE programs in the United States, this is sometimes called dual-enrollment or hybrid learning (per Murphy et al., 2017).

Enriched Virtual Model

This model is what many ABE programs may consider supported DL, where a student completes most work online and outside of school, and periodically checks in for face-to-face instruction with a teacher.

In their rigorous study of the use of online curricula, Murphy et al. (2017) found three modes of use that were spelled out as blended, hybrid, and supplemental. (See Chapter 1.) An important observation from their work is that for an instructional model to be considered blended, a teacher must employ online tools, in-class activities, and instruction as part of a collective whole, where learner work in each setting impacts what a teacher does in the other. More recently, Rosen and Vanek (2020) present descriptions of different blended

learning models and offer examples showing why they are employed to meet particular programmatic goals and how they are implemented. [This guide](#) is important reading for any adult education practitioner hoping to start using a blended learning model.

Rosen and Stewart (2015) highlight these important steps for getting started with blended learning.

1. Know why you are using blended learning.

Decide on the overall goals for use of blended learning. Perhaps you want to move away from traditional, teacher-centered classroom instruction, moving it to videos and activities accessed online and using class time for collaboration and project work; this model of blended learning follows a flipped sequence. Perhaps you want to leverage rich online resources to move to competency-based learning or support your organization's efforts to integrate development of College and Career Readiness Standards. According to Rosen and Stewart (2015), each of these goals is well-served by blended models; we suggest being intentional in your work and being able to articulate the goals you have for embracing blending learning before you select technologies.

2. Find out about student access to devices and the internet.

Explore your students' access to computers and the Internet both in and out of your organization. Rosen and Stewart (2015, p. 32) provide a table that might be completed by doing an informal survey of your learners and considering your own knowledge about access to computers on-site. See Table 1 (included with permission).

Table 1: Web Access at Home, Work, or Elsewhere and Web Access at Your School or Program

	School or Program Web Access				
	#/% of students	1. No web access and possibly no computer lab at program or school	2. Web accessible computer lab	3. Computers in class with web access	4. Multimedia projector in the class.
Web Access outside the program or school					
A. No web access at home; web access available only from library, at work, community computing center, or from mobile device.					
B. Family Computer with web access					
C. Student has own computer with web access					
D. Student has tablet with web access					
E. Student has smartphone with web access					

Rosen and Stewart also include a link to [a survey on student Internet access and computer skills](#), which can be used as-is or adapted. Information gleaned from these information-gathering activities will help you make decisions about what technologies, including mobile options, you can use for your blended learning course.

3. Survey current technologies.

Acquaint yourself with the range of learning technologies that you might integrate into your blended learning course. The report from [the IDEAL instructional strategies study group](#) includes a glossary of several popular tools. Rosen and Stewart (2015) also describe useful resources in their book. (See [Blended Learning for the Adult Education Classroom](#), pp. 10-30.) Additionally, there are useful online repositories that link to promising educational technologies. [CrowdED Learning’s Teacher Tools page](#) lists tools for communicating, finding content, and organizing and managing learning. The EdTech Center’s [WorkforceEdTech.org](#) offers similar resources and includes short case studies showing many of them in use.

4. Choose a learning platform.

Often, the decision about curriculum is made for the teacher, but if not, decide whether a licensed online curriculum will suit your needs or whether you need to build your own online resources. Rosen and Stewart (2015) provide a logic model to help you determine which would be most suitable for your program. The exercise requires consideration of the following issues:

- Leeway given to teacher for making such choice (i.e., whether your state has a required online curriculum)
- Teacher preference
- Development time available, deadline
- Cost of licenses

(See [Blended Learning for the Adult Education Classroom](#), pp. 43-45, for the complete logic model.)

Whether you choose a turnkey or teacher-created curriculum, be sure it includes features required for your chosen instructional model, including a way to organize content, a means by which to monitor learner work (e.g., teacher access to learner activities and/or reports of progress), accessibility affordances that meet your learners' needs (e.g., options for deaf or vision-impaired students), a place for learner collaboration, and mechanisms for ample teacher-to-student communication.

5. Decide on communication strategies and tools.

Establishing consistent, sustainable communication protocols with learners is the best way to support persistence. Reflect on how you will communicate with your learners online.

Do consider integrating texting as a strategy. Learners and teachers alike feel comfortable using texting to support teaching and learning.

Pew Center research suggests that 97% of smartphone users text (Smith, 2015). Sharma et al. (2019) found that when teachers or service providers used texting apps to nudge learners to complete assignments or attend appointments, the students responded with higher levels of engagement. In this way, texting can help learners stay on track.

Vanek and Webber (2019) noted that learners working independently using Cell-Ed, which relies heavily on texting, found even the automated texts encouraging.

Many of the texts sent by coaches were automated reminders encouraging them to persist. Learners noted appreciating and feeling encouraged by these reminders, even if they didn't reply to the coaches directly. The learners loved the "stickers," which are emojis, and the positive comments from coaches—both automated and live. They cited examples they especially liked such as "excellent, fabulous, well done, wonderful" and even "hmmmm," the response one coach sent when one person got something wrong. They also noted that the coaches never say "this is bad," but instead are always supportive (Vanek & Webber, 2019, p. 7).

Consider using a mobile messaging tool like WhatsApp, Remind, or TalkingPoints for easy outreach and frequent nudging. WhatsApp and Remind also interface with web browsers, making it easy for teachers to manage student communications. TalkingPoints automatically translates texts between sender and recipient based on the language they've set on the platform. There are several useful [examples of using WhatsApp in this Google Doc resource](#) created from posts on the LINCS Integrating technology community forum.

6. Prepare students.

Allow ample class time, or videoconferencing time, to introduce students to any new technology and give them a chance to practice with your support. For example, while it is important to help students log in and navigate through features of a tool, it is equally important to make certain they can successfully initially reach it on their own. Give them at least one opportunity to go through the process of logging in and initiating an activity to demonstrate they can complete work independently.


Another idea is to show students the web page you might be using to coordinate instruction and communication. (See Use a Digital Homeroom section below.) You might build activities into in-person or remote face-to-face meetings each week that require students to use the website, for example, to find and complete an assignment or to post to a blog. In both examples, you are using in-person meetings to ensure that students can make best use of the digital communication tool that you have decided to use.

Strategy Two: Start with One Core Distance Learning Curriculum

Example Curriculum: USA Learns

Shin-Jun's Emergency — Reading Shin-Jun's Story Activity Menu

▶ Read about Shin-Jun. Click listen to hear the story.



Shin-Jun is a construction worker.
One day at work, he drops a block on his foot. He can't move his foot. He thinks it's broken.
His friend calls 911. An ambulance takes him to a hospital.

Listen

1 of 2 Next

Whether you are teaching in a blended or distance model, make use of a core online curriculum. This can be teacher created or a licensed product (e.g., Burlington English, Essential Education's GED Academy, Voxy, Learning Upgrade, or USA Learns). Having ready-made content available in a core curriculum has several benefits:

1. Students can become familiar with the technology demands of the online environment and, through actively using it, build skills and confidence using web-based resources.
2. A comprehensive curriculum follows a consistent, repeated lesson format.
3. Teachers can become local experts on the curriculum, deepening both their knowledge of it and their skill tying it to classroom instruction in a blended model. They can then support other teachers within the organization who wish to integrate the core online curriculum into blended learning.
4. Student work within the core online curriculum provides a means by which teachers can formatively assess learners' needs for additional instruction and practice activities. Many online curricula provide robust reporting to make it easier to monitor learner progress and identify areas for remediation.

In a blended or hybrid learning scenario, this online curriculum can be assigned to complement in-class instruction. For distance education, it may be the first means of instruction. Being an involved instructor means knowing the content your learners are accessing online, so once you know which curriculum you will be using, you need to thoroughly explore it by examining content, assignment modes, and its viability as an independent learning tool for your students. This requires an investment of time, but time spent will pay off when you are able to confidently direct your learners through the content and navigation required and assist them with basic troubleshooting. Taking on more than one core curriculum may not be possible; decide whether or not you have the time to adequately learn two curricula.

Workforce EdTech offers descriptions of many popular curricula. Additionally, it offers [this expansive list of tool evaluation criteria](#) to help structure your evaluation of promising options if you are planning to adopt a comprehensive curriculum.

Strategy Three: Use Supplemental Learning Activities

There are times when even the most thoroughly developed teacher curriculum or robust licensed comprehensive curriculum cannot cover all of the learning needs of a learner or classroom of learners, or you might notice that content required to address required standards is missing, so you will need to find and evaluate supplemental resources. Why? Though most creators of online learning produce quality resources, what your organization or state purchases for use may not meet the academic, language, or computer skill needs of all learners or be culturally relevant (Smith & Ayers, 2006; Hannon & D'Netto, 2007). Also, an online curriculum may not fully address the key shifts and standards outlined in [the College and Career Readiness Standards for Adult Education \(CCRS\)](#). Programs may find that

students need additional practice reading complex text, citing evidence, and building knowledge. Teachers may also want to provide additional opportunities for rigorous math activities that focus with equal intensity on conceptual understanding, procedural skills, and fluency.

One way to address these issues is to integrate supplemental resources using additional materials or websites. Content developed or self-selected by practitioners allows for more customization and alignment with standards and is generally more learner-centered. There are plentiful resources available on the web, which are particularly useful in blended learning scenarios, where programs may lack resources to purchase licenses for online curricula relevant for a broad range of learners.

Open Educational Resources (OERs)



One place to look for complementary resources is to search for Open Educational Resources (OERs). An image, eBook, podcast, video, fully developed online course (e.g., [EdReady.org](https://www.edready.org)), or interactive learning activity could all be considered OERs. Officially, OERs are licensed very openly through a [Creative Commons license](https://creativecommons.org/licenses/by/4.0/); teachers can use them either as-is or adapt them to better suit their learners. Because they are free and often adaptable, they are ideal supplemental resources for either blended or fully distance instruction.

You can find OERs by doing an Internet search. If you use Google, select the advanced search option setting “usage rights” to show only resources that can be freely used or shared. More instructions for finding OERs are included on an [OER support website funded by the U.S. Department of Labor](https://www.doe.mass.gov/oeer/) for programs with learners in community and technical college programs. Also check out [OER Commons](https://ocw.mit.edu/help/faq-fair-use/), which

includes links to fully developed lesson plans and learning activities. Consider the following guidance when selecting an OER.

Select standards-aligned content or content vetted by teachers.

Make sure that the OER aligns with the standards that define your curriculum or academic program. One way to do this is to find content already vetted by teachers who understand those standards or who teach a course covering similar content. CrowdED Learning offers [SkillBlox](#), which allows instructors to search for math skills they wish to teach based on the CCRS. Instructors can then find resources that align to that standard from a variety of OER sources and then share them with, or assign them to, learners in a variety of ways.

Choose a variety of resources.

Not all OERs will work for your class. Not only must you think about OER as resources or materials that will support the learning objectives of a curriculum or even a lesson plan; you also need to consider the media or technology through which they are conveyed. Be sure that your learners have access to the technology resources and possess the computer skills to make use of them.

Ensure content is appropriate for your learners and the existing system.

Once you find a few that look promising, you need to evaluate how an OER will work for your learners in your particular context. Achieve.org has made available online [a rubric that teachers might use to evaluate the utility and suitability of an OER](#). You can adapt the rubric to best suit your instructional context. [Check out this example of an adapted rubric](#) from the EdTech Center @ World Education you might use. Because OERs are plentiful, you will likely find resources that align with a wide variety of learners, learning styles, and technical requirements or limitations.

Strategy Four: Use a Digital Homeroom

Use of a digital homeroom, often a simple website or a tool like Wakelet or Padlet, is essential for organizing instructional resources and activities. Wakelet is a free, flexible tool that allows anyone to create “collections” of online resources. [Here’s one example of a collection that provides teachers a number of great, free online resources that can support blended learning](#), along with guidance on how to use those resources with learners.

[Weebly](#) and [Google Sites](#) are free popular website-building tools that teachers might use for creating a digital homeroom. It’s also possible to accomplish this using a simple Google slide. A Minnesota instructor [created this virtual classroom space using linked media on a Google Slide](#), which she shared as a PDF with her learners. Each object in the PDF slide is a link to an online resource. Try clicking on the images in the picture to see what happens.



“The cartoon of me is a Bitmoji. The furniture, books, cat, tree, etc., are a variety of .png files I collected from Imgbin and pngfuel. You can just copy and paste them into the slideshow.”

Learners can make regular use of a digital homeroom to access all learning resources (e.g., links to the core online curriculum and key complementary online resources) and support documents (e.g., instructions for logging in, program information, and teacher contact info). Teachers interviewed in the Instructional Strategies study suggested that they were more likely to provide differentiated instruction to meet individual learning needs of their students when they had a website. Once a teacher had found and evaluated a resource, he or she could post it to a central location, rather than keep track of bookmarked web pages and emails to students. This strategy also puts the teacher squarely in the role of active facilitator, a critical characteristic of involved instruction.

Why We Chose Our LMS

One of our main goals for using an LMS is for teachers to be able to share resources. I think we are coming to the conclusion that each LMS has its own pros and cons. In my agency, we chose one to use program-wide. Our decision is based on one teacher having deep knowledge of that particular tool and content already available. It is also free and we feel it is very friendly for low-level ESL Learners.

- An administrator in Rhode Island

A more sophisticated approach to a digital homeroom, a learning

management system (LMS), allows a teacher not only to organize content but also to create assignments and monitor learner progress. This is essentially a digital homeroom with reporting options and features to monitor and manage learner interaction with the content, the teacher, and other learners. Several popular LMSs are widely used in K-12 and postsecondary systems that also serve adult education: [Canvas](#), [Blackboard](#), [Desire2Learn](#), [Edmodo](#), [Moodle](#), and [Schoolology](#). Canvas, Google Classroom, and Edmodo offer free, limited versions to any teacher. (While Moodle is free, it requires uploading to a server and initial configuration and updating.)

The benefit of using LMSs is that most of them offer the following useful affordances (and more):

- Organize content into lesson- or unit-based modules
- Embed external content into lessons
- Build assessments that can be automatically scored
- Track learner progress, including completion of learning
- Integrate discussion threads into lessons to foster collaboration
- Communicate direction with individual learners or groups of learners

This list is not exhaustive and will likely change each time you do a web search for “LMS.” Such dynamic and constantly evolving learning technology is exciting to understand, but be careful to not go overboard! Strike a balance between looking for the next new thing and deepening your skills using just one LMS.

In terms of selecting an LMS, check with postsecondary institutions in your region where students who are on a postsecondary track are likely to matriculate—what LMS is used there? Some IDEAL member states have leveraged using an LMS as their means for delivering professional development. An unexpected result was that as teachers experienced using the LMS as a “student,” they began seeing the benefits of using that LMS with their own students.

Perhaps focus on how to use one well in your organization for an extended amount of time, and support each other as you build your own courses. This has obvious benefits for you as a teacher; you can share resources and knowledge rather than working alone. The benefit for learners is important to consider, too. As learners become used to learning in any one web environment, subsequent learning opportunities or courses in that environment will likely be easier to navigate.

Strategy Five: Adopt Technology to Suit Instructional and Content Needs



Successful teachers thoughtfully use technology to fit learner needs

and content requirements. Rather than just leaping into new resources or technologies because they are novel, involved instructors need to balance encouraging learners to use new technology and using technology authentically to support or enhance the type of instruction and the demands of the content being taught. This is especially important in a blended learning scenario, where teachers need to decide which content is best covered in class or online.

A framework can provide guidance for sorting this out and can help you choose the technologies that fit the learning goals you have for your students. [The Triple E Framework](#), developed by Liz Kolb (2017), is a useful model that addresses the degree to which a technology resource helps learners meet learning goals. The Triple E Framework is a useful extension of previous [technology integration frameworks like SAMR \(Puentedura, 2012\)](#) and [TPACK \(Mishra & Koehler, 2006\)](#), which focus on how teachers should design learning. The Triple E Framework, rather, focuses on what students do with technology to help them learn. The framework ensures that technology use helps focus student engagement, and then, while engaged, their learning is enhanced and extended by technology. [Gaer and Reyes \(2020\) offer examples of what this might look like in an ABE classroom.](#)

Strategy Six: Use an On-site Computer Lab

Many organizations provide on-site computer labs where learners can use the computers to complete online activities required in a blended learning scenario or even complete fully distance learning work. Making use of an on-site lab allows learners to become proficient with online learning with the support of teachers or lab volunteers. The support helps learners develop computer skills while they are working on their academic content. Many organizations staff labs with volunteers from local colleges who already have the digital literacy

skills and some personal experience with online learning.

Keeping Up with the Pace of Change

At the heart of the sustainable change is developing and helping people to build up an “inner resilience” that guards them from experiencing every change that comes their way as disruptive. Instead, this resilience ensures that they learn to cope with these changes...recognizing patterns in one situation and making sense of them and applying them in another. (Kop et al, 2011) [i]

Strategy Seven: Be a Lifelong Learner

The final important characteristic of effective educators is that they see themselves as lifelong learners. In the instructional strategies study group, the teachers interviewed revealed that they themselves embrace opportunities to grow as learners and are open to continuous experimentation with technology. This embrace of continuous learning not only increases your knowledge of useful instructional resources, it

also helps you build the persistence and resilience needed to face whatever technological innovation comes next.

Other Considerations

Start with Mobile Learning

While use of mobile technologies for learning was not explicitly named in the instructional strategies study, we are adding it to this list. A goal of implementing distance or blended learning into adult education programming is to extend the time and space where teaching and learning can occur. This goal suggests that success will be boosted if learners are able to access learning materials on mobile devices, particularly for learners who live in rural areas and can only access online content that can be accessed offline, through apps.

A recent Pew Research Center study shows that the number of Americans who use a smartphone to access the Internet at home is on the rise. Ninety-six percent of adults in the United States have a mobile device, and all but 15 percent of them are smartphones. Additionally, the demographics of adults who are smartphone dependent—meaning they can only access the internet on their smartphone—are minority and/or are living in households that earn less than \$30,000 per year ([Mobile Fact Sheet, 2019](#)). This aligns with the demographics of learners who are typically enrolled in adult basic skills programs.

[Cell-Ed](#) is an example of content developed specifically for use on standard cell phones. Their course catalog offers a range of learning content that could be used either as a stand-alone distance class or as a complement to classroom learning in English language learning, literacy, citizenship, or Spanish literacy. [USA Learns](#) is available as an app providing a full curriculum for English language learners and applications like the vocabulary builder. [Quizlet](#) can be used to

integrate mobile options into a learner's experience. For example, a teacher might use Quizlet as part of a blended learning course by uploading vocabulary images supporting a class reading to Quizlet Plus flash cards to accelerate mastery of vocabulary while out of class.

Though many major online curricula developers are working toward becoming more mobile friendly, you cannot assume that all websites and online resources developed for educational purposes will work on a tablet or smartphone. Watch out for resources that were made using the software Flash, since they will not play on most mobile devices, and most major browsers will discontinue supporting Flash assets by 2021. In addition, as you consider platforms for delivering content, be sure to search for an LMS or Course Management System (CMS) that was either developed for deployment on mobile, or is at least mobile compatible (e.g., Schoology).

In addition to finding appropriate educational mobile resources and platforms, you can use apps developed to support facilitation of instructional activities in mobile learning, for example, [WhatsApp](#). This mobile messaging app does not require a student to have a telephone and texting plan. Because it works on Wi-Fi accessed in a public place, students need only have a mobile device. Teachers can create groups to coordinate cohort learning and send media-rich messages including images, video, and audio.

Ultimately, in order to take advantage of the technology literally in the palm of a learner's hand, it takes careful planning to leverage the strengths of the device and compatible resources. It may take some time and experimentation to develop an awareness of where and how to do this. Several promising strategies and resources can be found on the [EdTech Center's mLearning website](#), contributed by adult educators who use cell phones (both basic and smart) and other mobile devices to provide access to education to their adult learners, improve learning in classes, and develop self-directed lifelong learners. You might also consider taking our short self-paced course

called [Introduction to Mobile Learning](#) or exploring the [EdTech Center's mLearning technical support site](#) for useful resources and strategies.

Documenting Progress

Whether you are engaging learners in a blended model or in supported distance learning, you will need to keep track of learner progress toward the goals they set in your orientation session. Some adult education programs rely heavily on the reports available in their core curriculum, which often report things like student progress, percentage of correct responses on quizzes and activities, percentage of assignments done, time spent on tasks, and login/logout times. The reports are a great way to measure progress with the learning activities included in the curriculum. These same reports are also available if a teacher has designed a course using an LMS like Moodle, Canvas, or Schoology.

There are other important markers of progress that need to be attended to that are likely not reportable in a core curriculum or LMS, such as the following:

- NRS testing dates and results
- Date and amount of time spent doing in-person instruction
- When and how communication has occurred
- Learner work in supplemental online activities
- Enrollment in classroom learning
- Proxy hours earned

Using a Database to Track Learner Progress

Before we started using FileMaker Pro, we had no idea how much time each teacher was spending with distance learners. Now we have several years' worth of data and better understand how to adequately staff our distance program and which support and communication strategies tend to lead to completion of activities.

- A teacher in Minnesota

Information like this shows how much teacher time is required to support each learner and the impact of that time spent, both in terms of learner progress and in proxy hour accumulation. IDEAL member states have different ways of accomplishing this. For smaller programs, [a simple Google document](#) or Excel spreadsheet could be used. If you work in a program with several collaborating teachers supporting distance education, you might consider [using a Google spreadsheet that you work on together](#). Large programs tend to rely on more robust data applications, like FileMaker Pro, Microsoft Access, or custom-developed databases that link to or are a part of the state's NRS database. No matter the tool or structure of your tracking, be sure to figure out a way to make progress visible to the learner. Such awareness can support further persistence and engagement.

Digital Badges



One way to mark learner progress is through using digital badging. These online micro-credentials are a way to display and document skills learned both in and out of the classroom. Once a task is completed, a learner is awarded a digital badge, which can be included in a student portfolio to show mastery or a skill to employers or postsecondary education institutions. When issuers include clear information about what the learner completed or mastered in order to earn the badge, employers or postsecondary education institutions have more clarity as to the skill levels and accomplishments of the learner. Not only do badges provide a clear way to designate learner accomplishments, establishing a clearly sequenced badging system can also serve to establish tangible goals for learners (Finkelstein, 2013; Wilson, 2019).

There are several ways that distance teachers have been using digital badges. Websites such as [Credly](#), [Badgr](#), and [Bloomboard](#) allow

teachers to design digital badges and “issue” them to students. Once a task is completed, a learner is awarded a badge, which is then stored in his or her secure account and displayed on a web page that serves as a transportable badge portfolio to be shared with employers or other stakeholders who need to know a learner’s skills and experience.

Many LMSs, like Canvas and Moodle, have integrated badging systems. Note that some adult basic skills organizations have invested in licensed badging and portfolio systems to provide insights on learner pathways, milestones, and progress toward their learning goals, like [ForAllSystems](#) and Badgr Pathways.

Acknowledging Accomplishments Using Digital Badges

***"I started using digital badges as a way to reward outstanding performances by my students. I've been surprised by how much they appreciate something that takes me about 5 minutes to do! I now also use them to celebrate things like mastering fractions or reading so many hours of study."
— A teacher in Pennsylvania***

Concluding Thoughts

This is likely the longest and most significant chapter in this Handbook. We have tried to summarize some key characteristics of successful instruction in distance and blended learning. If you feel like you have more to learn, you are in good company! There are entire books and courses on the topics covered here. In fact, in our study group IDEAL 102, we go further into instructional issues. To get the most from what you have read here, go back and try to read some of the reports linked in the chapter. Watch the videos. Do your own research! To avoid feeling completely overwhelmed, choose the instructional characteristic that seems most doable in your teaching context and experiment. Learn by doing. Use the activities below to help you get started.

Activity 5.1 Teaching Tasks

Reflect and document how you will structure your instruction.

Describe your plans for achieving different teaching tasks in distance and/or blended learning. Consider including the following information: activities supporting teacher involvement, learning content and technology required, and strategies for communication with your students.

Activity 5.2 Monitoring Learning in Online Curricula

Decide how you will monitor learner progress in your chosen curricula.

Find resources at your organization, through an online search, or from the curriculum publisher to see how student progress is reported. If student data is available to you within the online curriculum, how would you use it to respond to student progress (or lack of progress)? What feedback would you provide the student? What might indicate a student's need for additional instruction?

Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 6 | Assessment

Student Participation and Progress

Introduction

Assessment is an important part of both face-to-face and distance education. Adult basic educators use assessment for several reasons: to determine an appropriate placement for a student before instruction begins, to gauge learner progress in the course of an instructional sequence, and to measure how well a program of instruction is working. Determining placement and measures of program effectiveness are often accomplished using standardized tests (e.g., TABE, CASAS, and BEST Plus) or assessments developed by a program. Gauging learner progress can be accomplished by using a combination of formative and summative assessment strategies.

Why Assess?

When assessment is done well, it provides valuable information about a learner and the instruction provided.

Provides diagnostic feedback

- What is the student's knowledge base?
- What is the student's performance base?
- What are the student's needs?
- What has to be taught?

Helps educators set standards

- What performance demonstrates understanding?
- What performance demonstrates knowledge?
- What performance demonstrates mastery?

Evaluates progress

- How is the student doing?
- What teaching methods or approaches are most effective?
- What changes or modifications to a lesson are needed to help the student?

Relates to a student's progress

- What has the student learned?
- Can the student talk about the new knowledge?
- Can the student demonstrate and use the new skills in other projects?

Supports student self-evaluation

- Now that I am in charge of my learning, how am I doing?
- Now that I know how I am doing, how can I do better?
- What else would I like to learn?

Supports teacher self-evaluation

- What is working for the students?
- What can I do to help the students more?
- In what direction should we go next?

(Why Is Assessment Important?, 2008)

Formative Assessment to Gauge Student Progress and Guide Instruction

Assessing student work on a regular basis provides both the teacher and the student with a sense of the student's progress, indicates strengths and areas for improvement, and helps the teacher plan appropriately to meet the student's needs. This formative assessment is part of the process of a learning sequence (Bakerson, Trottier, & Mansfield, 2016; Popham, 2011). Formative assessment can be structured using rubrics, written quizzes, or observation protocols. It might also be less formal, quick comprehension check questions asked throughout an instructional period or exit tickets turned in at the end of class (Sparks, 2020). It is valuable for students, as it provides a mechanism through which they can gauge their progress toward meeting goals.

Tips for doing formative assessment in distance education

Collect data over time. Formative assessment is a process, and it's important to collect evidence of learning throughout.

Require students to submit evidence of learning.

For example, you might have students submit reflection videos using FlipGrid or send photos or screenshots of their progress. Ask students to complete regular self-assessments by having them indicate progress by completing a weekly survey that lists expected progress markers; give them opportunities for reflection on that progress (Miller, 2020).

Provide feedback.

Provide written feedback on shared documents or discussion boards.

If you have some face-to-face time, provide oral feedback through videos or sound recordings. You might use breakout rooms for students to give feedback to each other. In a distance format, you can use a discussion post or collaborative work in a Google Doc for students to provide feedback during established time frames (Miller, 2020).

Include comprehension checks in remote face-to-face class meetings.

Embed quick comprehension checks in your instruction (Miller, 2020). Use Yes/No buttons in your webinar tool, short question response prompts in chat, or Handswers (an engagement strategy where students are prompted to hold up a number of fingers to select a response). Get creative and embed questions directly in your presentation slides. For example, using a slide like this, you can have students add responses to quick feedback questions.

The slide features a blue background with white text. At the top, the title 'Where Are You With Zoom?' is displayed in a large font, followed by the instruction 'Type a number in the chat'. Below this is a horizontal yellow double-headed arrow with five numbered points (1 to 5) along its length. Each point is associated with a specific level of confidence or training status, written in yellow text above the arrow.

Point	Description
1	I have never used it or received training
2	Got some training; used it once or twice but don't feel confident
3	Got some training; need more support making it work for me
4	Got some training; have had some success, have questions
5	Feel fairly confident; could teach others

You can also create class slides using [Pear Deck](#) integration in Google Slides. This extension for Google Slides makes it possible to embed questions for your students to answer as you give a lesson.

Connect personally.

Limiting teaching and learning to remote or distance contexts can feel isolating. A recent study of adult basic skills instructors showed that most instructors relied on reaching out to learners personally between video classes—often via a phone call (Belzer et al., 2020). You can make the most of these conversations by following these tips:

1. Prepare for the call; know what you want to ask about. Plan questions that will inform you about where students are in their assigned work and what problems they might be having. Decide ahead of time how formal you want the call to feel. If you have particular learning objectives that you need to assess, plan out the questions ahead of time.
2. Keep track of what you learn in these calls. [Use a tracking sheet such as this example](#) that helps you maintain records of learner progress around their goals.
3. Include questions about how students are experiencing the distance education format and activities. Ask about what’s working or what activities are particularly challenging. Ask for suggestions on what changes the student sees as useful.

Use what you learn.

Adjust your instruction based on what you are hearing from your students. Gathering data, organizing it, and reviewing it will show patterns about where your technology and activity choices are not working or where you might need to add supplemental resources for more content.

Summative Assessment to Measure Learning Over Time

Interim and summative assessments both measure learning over time.

Interim assessments show individual student progress toward a set of standards. These might be considered summative tests of a chunk of content. They happen periodically, like in the middle of a curriculum unit. They are also somewhat formative because teachers can adjust instruction for the rest of the unit or block of time (Sparks, 2020).

Summative assessments compare a student or group of students against a set of standards. Though they do show individual student progress, they also measure the efficacy of instruction. This assessment occurs at the end of a unit or course or program year. Summative assessments are standardized in order to support comparisons among students or groups of students (Sparks, 2020).

Tips for doing summative assessment in distance education

Do not assess everything. Your list of standards is likely longer than what is possible in the time you have with students.

Follow this R.E.A.L. guide to determine what to prioritize:

- **Readiness:** This standard provides students with essential knowledge and skills necessary for success in the next class, course, or grade level.
- **Endurance:** This standard provides students with knowledge and skills that are useful beyond a single test or unit of study.
- **Assessed:** This standard will be assessed on upcoming state and national exams.
- **Leverage:** This standard will provide students with knowledge and skills that will be of value in multiple disciplines.

(Many & Schmidt, 2014)

Make use of performance assessment.

Performance assessments require application of knowledge and skills, rather than just rote recall or demonstration of them. They often result in an end-product like a presentation that is informed by more than one subject and crafted by drawing on a range of technology skills. There is generally no single correct answer, but evaluation is done by using a rubric (Miller, 2020).

Take into account differing access to technology.

Don't assume that students will have the same access to technology. Because access might be limited to specific times, have students take the assessments during a remote face-to-face class session. Also allow for oral assessments that might be delivered over the phone. You could also have students complete handwritten activities that they photograph and text to you (Miller, 2020).

Examples of Assessments Possible in Distance Education

Classroom teachers have a variety of formative and summative methods they can use to assess students' performance: homework and class assignments, discussions with students, the questions students raise in class, students' body language, unit quizzes and tests, and so on. Distance teachers can also assess students' progress, but may need to use different tools and technology than a classroom teacher. Thus, one of the key tasks for distance teachers is to develop ways of obtaining the information they need to conduct assessment of student progress on a regular basis. Collecting this information is part of the learning sequence; it involves determining when, what, and how to test and making instructional choices based on results (Popham, 2011). Teachers in a blended learning class will want to include formative and summative assessments in both the face-to-face and

online portions of the class. The following section includes examples of assessment methods and how they can be used in a distance education and/or blending learning environment.

Reviewing Student Online Work

One way for teachers to assess student progress is to regularly review the work the student completes and provide feedback to the student on that work. Another option would be using tests and quizzes to assess distance students; this may make distance assessment more parallel to classroom-based assessment. These quizzes could be completed using online websites, posted in a learning management system, or emailed to the student. When providing synchronous remote instruction, teachers can assess students' work similar to in-person methods, such as asking questions, using real-time formative assessment tools and games, or having students submit writing samples through chat. Since the primary focus of these formative assessments is to gain information to help the teacher in instructional planning, issues about secure testing sites, which are a concern for accountability purposes, are less relevant. Teachers must assume students are acting independently to complete assessments.

Most comprehensive online curricula offer some form of tailored assessment (e.g., diagnostic instruments, unit quizzes, or tests) designed to help teachers and students gauge student progress. Teachers can use it to gauge overall understanding of a specific topic as well as to identify specific skills where students may need additional instruction. While these product-tailored assessment measures are not accepted for accountability purposes, they can be valuable tools in monitoring student progress and determining readiness.

Some examples of how teachers review student online work include:

- Comparing the pre- and posttest scores generated by the

curriculum products

- Requiring students to return to the organization either to have work reviewed or to take a quiz, or having students use their phone's camera to take a picture of completed work and send it via text, email, or some other submission method
- Assigning online tests (either those associated with the curriculum or those created by the teacher using something like Google Forms or a learning management system, or by a third-party site found by conducting a web search)
- Using real-time online assessment tools and games (e.g., Kahoot, Quizizz, or Baamboozle) in blended learning or remote synchronous classes
- Asking students to demonstrate skills by writing on the whiteboard, chatting answers, or responding to questions either within the webinar software or through add-ins such as Poll Everywhere or Mentimeter
- Creating exit tickets where students answer a few questions to demonstrate mastery of the skill and share what questions they still have about a topic using online tools such as Google Forms, Socrative, or texting their response to the teacher.

Note, if you are creating your own assessments, do follow some key principles of Universal Design, a framework for developing flexible learning environments or activities that can meet the needs of a wide range of learners. [The Center for Applied Special Technology \(CAST\)](#) provides extensive guidance and resources around Universal Design for Learning, including [the National Center on Accessible Educational Materials website](#).

Be sure items are clear and concise.

Keep things simple so you won't distract students or demand unnecessary cognitive load as they respond to questions. Be certain not to include extra irrelevant information in a question; supply only what is necessary. Avoid idiomatic language, like "brainstorm ideas"

or “think outside the box.” Avoid false cognates—words that sound or look the same but have different meanings in two languages (Dame, 2020). For example, the Spanish word, *carpeta*, looks like “carpet” in English but means “folder” in Spanish. This is especially important for students who are taking the quiz in a new language.

Pay attention to content and language.

Take into account the diversity of the students in your class; consider cultural, linguistic, geographical, gender, disability, or socioeconomic demographic information. Create items based on topics familiar to all students, making sure they are not likely to be viewed as insensitive, biased, or relying unnecessarily on culturally bounded background information (Dame, 2020).

Avoid sensitive topics.

Do not include content involving sensitive or controversial topics that might distract students, like natural disasters, death, crime, or violence. You never know what trauma someone has experienced. If it is essential to include a sensitive topic as the context for an assessment item, let students know ahead of time and give an option to opt out of the item (Dame, 2020).

Culminating Activity

Teachers may also have students work on a culminating activity to show mastery of skill. Some examples of culminating activities include:

- Participating in online discussion; longer writing assignments; or projects submitted via email, a learning management system, Google Docs, or a class website.
- Presenting on a topic using presentation software such as Google Slides along with online collaboration tools such as webinars or videoconferencing.

- Creating a product such as a blog, picture dictionary, newsletter, or website.

In a blended learning scenario with a learning cohort, use of collaboration tools can support group activities where it will also be possible to assess interactional skills and participation (Herr et al., 2015).

Portfolios

Students and teachers can maintain a portfolio of student work to track and demonstrate progress. Although portfolios do not meet National Reporting System requirements, they can provide additional evaluation information to guide instruction. In a blended learning scenario, integration of portfolios can provide the means to extend classroom-based learning to out-of-class or online work.

Using a Portfolio in Blended Learning

"I teach in a blended Vocational ESL writing class and use Weebly as a digital portfolio for learners. Not only can I easily monitor progress by looking at the Weekly post, but my learners can look back, see their improvement, and use old work to help them with new activities. ."

- an adult ESL teacher in California

These portfolios could include:

- Samples of student work, completed culminating activities and projects, and self-reflection tools, such as inventories, checklists, or logs
- Performance-based products, such as a resume or performance in a mock interview (particularly for students studying work-based curricula)

Using Rubrics for Alternative Assessments

Teachers who succeed with performance-based assessments like culminating activities or portfolios provide both clear expectations from the start and incremental feedback along the way. The use of rubrics or assessment tools for sharing assignment expectations, along with offering timely feedback and grading of student work, is central to the effectiveness of student learning through these assessments.

Analytic Rubric

This common rubric (for a student writing assignment) lists criteria for completion in the left column and evaluation levels across the top. The cells of the grid typically contain cues for how students will be evaluated on their work.

For example:

	4 Exceptional	3 Satisfactory	2 Developing	1 Unsatisfactory
Organization	Organization is coherent, unified, and effective in support of the paper's purpose and consistently demonstrates effective and appropriate transitions between ideas and paragraphs.	Organization is coherent and unified in support of the paper's purpose and usually demonstrates effective and appropriate transitions between ideas and paragraphs.	Organization is coherent in support of the essay's purpose, but is ineffective at times and may demonstrate abrupt or weak transitions between ideas or paragraphs.	Organization is confused and fragmented. It does not support the essay's purpose and demonstrates a lack of structure or coherence that negatively affects readability.

(Rowell, 2020)

Holistic Rubric

This simple rubric is less structured. A teacher provides a series of letter grades or a range of numbers (1-4 or 1-6, for example) and then assigns expectations for each of those scores. Student work product is graded overall and ranked according to a description articulated on the rubric scale. This is a faster way to evaluate work but leaves no room for comments or detailed feedback (Rowell, 2020).

For example:

Description	Score
The presenter spoke clearly, held eye contact throughout the presentation, used more than two visual aids (including multimedia), stood up straight without hands in pockets, answered questions, and spoke for more than 5 minutes.	5
The presenter spoke clearly most of the time, looked down at notes but mostly held eye contact, used two visual aids (including multimedia), mostly stood up straight, answered one or two questions, and spoke for 4-5 minutes.	4
The presenter spoke clearly for part of the time, mostly looked at notes but made eye contact a few times, used two visual aids (no multimedia), stood up straight for part of the time, answered one question, and spoke for 2-4 minutes.	3
The presenter did not speak clearly, made eye contact a few times, used one visual aid (no multimedia), slouched or put hands in pockets a few times, did not answer questions, and spoke for 1-2 minutes	2
The presenter was difficult to understand, did not look up from notes, did not have visual aids, slouched or put hands in pockets for most of the presentation, did not answer questions, and spoke less than 1 minute.	1
The presenter did not prepare a presentation.	0
Teacher comments:	

(Gunner, n.d.)

You could [use this template to create either an analytic or holistic rubric](#).

Interaction with Students

Distance teachers often meet with distance students using the telephone or online tools, like Skype, Zoom, or Google Meet, for consultations in which they review work and ask students questions to assess their understanding of concepts. These meetings may also be held in person for blended students. The following video shows some tips for how you can make the most of a short conversation by turning it into an interview assessment:



Watch on YouTube <https://edtechbooks.org/-uZQu>

Progress Checklists

Skills checklists can show a student's progress while in the program. Skills checklists may be part of a goal plan or a standalone tool used by teachers and students to document skills attainment. Documenting student progress can support persistence by changing a student's beliefs about their capabilities and achievements (Drivers of persistence: Competence, 2013). A visual representation of learned skills can build students' self-confidence and self-efficacy in terms of their ability to learn and be successful in education. This change in how students view their abilities can have a profound effect on their persistence in the program and achievement. Digital badges, referenced in the previous section, provide a great means of visual presentation of learner milestones and accomplishments.

Here are some tips for making your own checklist:

- List standards or other learning outcomes for the unit in language a student can understand.
- Enlist students to write indicators of progress (i.e., how they'll know when they achieve the desired outcome).
- Ensure that checklists are dated so you can chart progress.
- Leave room for comments to help fully illustrate learner progress.
- Always use the same template so that students can fluently use it.
- Make space for students to add their own criteria to a checklist or even their own checklists—to support learner-directed learning. (Lauzon, 2017)

Additional Assessment Measures

In addition to the ideas presented above, IDEAL Consortium states have suggested several possibilities for ongoing or interim assessment of distance student progress, including:

- High school equivalency practice tests (HiSET™, GED®, TASC™)
- Passing individual sections of high school equivalency tests
- Certifications related to digital literacy and workplace skills (Northstar, WorkKeys®)
- National Reporting System (NRS) tests (e.g., TABE, CASAS, BEST Plus 2.0)

Assessment to Meet the NRS Guidelines

The U.S. Department of Education's Office of Career, Technical, and Adult Education (OCTAE) [2019 National Reporting System \(NRS\) Technical Assistance Guide](#) states that distance learners can be included in the NRS, as long as states have an approved distance learning policy in their state's adult education plan. OCTAE first announced this option in 2007, and since then many states and local

organizations have included distance learners in their NRS reports. In order to be included in the NRS, distance learners must be assessed according to the same policy that is in place for all adult learners in the state. During the COVID-19 period, OCTAE has also allowed approved assessments to be administered remotely when the test publisher has developed and approved remote test administration guidelines. Your state will provide guidance on how to report distance learners. The following discussion of NRS requirements is intended only to provide some general background information; refer to the appropriate NRS and OCTAE documents for specific details.

States must include the following information about assessment in their distance learning policy:

- The test(s) that can be used to assess distance learners
- How, where, and by whom tests may be administered
- The methods used to determine when to posttest distance students

The NRS Implementation Guidelines state that distance learners “should be post tested after the same amount of instructional time as other students, according to the state’s approved NRS assessment policy” (p. 23). Assessment must be done using a standardized test identified in the state’s assessment policy and must take place in a secure, monitored setting. This does not mean, however, that the assessment must occur at the adult education center. Some adult education organizations have made arrangements with local public schools or libraries and trained staff there to administer and proctor testing for distance learning students living in those communities. A few teachers travel to remote locations to administer the assessments.

Remote test administration that began during the COVID-19 period allows more opportunities for distance learners to be tested. At the time of writing this, remote test administration has only been occurring for a few months. Organizations remotely testing students

when in-person contact was not allowed because of COVID-19 have found innovative solutions to this new testing method. Examples are included in the table below.

Remote test administration challenge	Possible solutions
Students do not have a device that can be used to take the test.	Partner with K-12 school districts to secure permission for adult learners to use their child’s school-issued device for adult basic education activities, such as assessment and online assignments.
Students do not have access to Wi-Fi.	Create a map of local Wi-Fi spots available from places such as libraries and school districts. Students have parked in the organization’s parking lot to take the test from a car.
More than one student at a time needs to be tested.	Some test publishers allow multiple students to be tested simultaneously. Have a staff member meet with students to test their technology and set everything up before the student is scheduled for a remote test administration session to make the process more efficient.

Measuring Instructional Time for Distance Learners

Contact Hours

How do you measure instructional time for distance learners? In a

classroom, the most commonly used approach is to record “contact hours,” the amount of time a student is physically present in orientation, the classroom, the lab, and so on. This figure determines when a learner becomes an enrolled student (at 12 hours) and when assessment of educational functioning level should be administered (frequently after 40 or 50 hours, but it can be longer). Contact hours can also be counted for distance learners, but these hours extend beyond times when a student is physically present.



OCTAE’s 2019 NRS Technical Assistance Guide states “contact hours for distance learners can be a combination of actual (face-to-face) contact and contact through telephone, video, teleconference, or online communication, where the participant and program staff can interact and through which participant identity is verifiable” (p. 46). This allows distance education programs to count contact hours for times when a distance teacher provides instruction using the telephone, webinars, video chat technologies, or interaction in the assigned distance learning curriculum.

Proxy Contact Hours

In addition to measuring contact hours, states have the option to report proxy contact hours for distance learners. Proxy contact hours provide an indication of how much instructional time, on average, distance students are likely to spend on specific distance learning activities. From an assessment perspective, proxy contact hours serve the same functions as contact hours: they allow adult education providers to determine when to posttest students. They also provide instructors with another way of monitoring their students' engagement with the curriculum and help instructors determine where additional support or intervention might be warranted.

Proxy contact hours are assigned using a systematic process. Your state will provide guidance on what proxy contact hours (if any) you will use for your distance learners; this is not typically a decision that individual teachers or adult education centers make. For NRS purposes, the following three models of determining proxy contact hours are acceptable:

- **Clock Time Model**—This model can be used with online or standalone software programs that track the time that a student is engaged with the curriculum and that log out students after a predetermined period of inactivity. Typically, one hour of time in the program is accepted to be one proxy contact hour.
- **Teacher Verification Model**—This model is well suited to multimedia curricula, where students receive instruction from a variety of sources, or with distance activities developed by the instructor. In this model, a fixed number of proxy contact hours are given for completion of each instructional activity in the curriculum. The assignment of hours is based on a teacher verifying that the assignment was completed.
- **Learner Mastery Model**—In this model, the degree to which learners have mastered instructional content is connected to

the assignment of proxy contact hours. The Learner Mastery Model assigns a fixed number of proxy contact hours based on the learner passing a test on the content of each lesson. Students must score at a predetermined level (typically 70%-80%) to earn the credit hours attached to the material.

States are not required to report proxy contact hours to the NRS. However, if proxy contact hours are reported, they must be used to determine when it is appropriate to posttest students. States that do not use proxy hours must provide information in their distance learning policy that explains how they will make decisions about appropriate posttesting intervals.

Posttesting Students

Getting students to come back to the adult education center for posttesting is one of the major challenges facing distance teachers. While remote test administration may resolve transportation issues, other barriers may still exist. Students may find it difficult to create time in their schedule to meet this requirement, may have difficulty in getting to the program, may fail to see the importance of testing, may not have a device that allows remote testing, or may be unwilling to meet face-to-face when the majority of their studies occur independently at a distance. Yet posttesting is important both for monitoring student progress to guide instruction and for accountability purposes.

Posttesting Students

"Our state requires students to return to an adult education class and take a posttest in at least one subject every three months. First, we remind students to go in and take a posttest. We point out how valuable this is to us and them. Then if they do not respond or go in and take a posttest, we block them from class until they go in and take a posttest. If they have a good reason for not post-testing right way, I will give them some extra time."
-A Teacher in Missouri

Teachers in IDEAL Consortium states report that they have used the following approaches to encourage students to return for posttesting:

- **Using incentives**—Teachers have used incentives ranging from gas cards to pizza parties to raffles to bring students back for testing. Others find that certificates or other tangible forms of recognition may motivate students to posttest.
- **Setting expectations for posttesting at orientation and reminding students of this as they study**—This may help

students perceive this as an integral part of their distance education program. Some teachers also stress that this allows the teacher to more effectively focus instruction to best meet the students' needs.

- **Explaining how posttesting shows the student and teacher progress that has been made and areas of improvement**—Some teachers have found that students are more willing to take a posttest if they understand the value of the assessment. By taking the time to explain how the posttest benefits students by allowing them to quantifiably see progress and identify areas for improvement, students may be more willing to make the effort to posttest and do their best on the assessment.
- **Appealing to students' sense of responsibility**—Some teachers explain to their students that in order for the organization to be able to continue to offer free services, they need to have information on students' progress. They encourage students to come in for testing so that the program will be available not only for them, but also for others who might need similar services.
- **Offering posttesting in locations that are convenient for the students**—Some organizations have made arrangements with local libraries or schools located in the students' communities to conduct posttesting. A few teachers have reported that they will drive to the students' communities to administer posttests.
- **As a last resort, blocking students from the distance program until they posttest.**

Considering Your Assessment Strategies

Activity 6.1 Assessment to Gauge Learner Progress and Guide Instruction

Plan how you will use the different assessment strategies described in this chapter.

Of the strategies listed in this chapter, which will you use and how will you implement them? If you are a practitioner new to distance or blended instruction but working where there is an established program, be sure to first consider what is currently in place.

Activity 6.2 Assessment for NRS Reporting

Articulate how you will fulfill NRS testing and reporting requirements for your distance education program.

You will first need to review your state's distance education policy and assessment policy. Then, describe how you will handle assessment for NRS reporting of your distance and blended learning students and your plan for posttesting distance students. If you are a practitioner new to distance or blended instruction but working within an established program, be sure to first consider what is currently happening in your distance education program. Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

Note that in the course, IDEAL 101: Foundations of Distance Education and Blended Learning, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Chapter 7 | Administrative Issues

Getting Started

Introduction

During the COVID-19 pandemic, adult basic education administrators have faced unprecedented challenges as they have worked with their staff to rapidly upscale or develop from scratch distance education programs. Prior to COVID-19, most IDEAL Consortium states found that an extended period, such as six months to a year, of planning and piloting distance education implementation allowed both teachers and learners to adapt and acclimate to the new learning format. However, adult programs were not afforded with the luxury of that extended planning and piloting time once the pandemic began. Most programs were required to quickly find ways to remotely provide instruction and support to learners, as programs were ordered to immediately close face-to-face services, in most cases with little to no forewarning. While the time period for planning and implementation has been dramatically shortened during this pandemic period, many of the same administrative principles and issues related to distance education remain the same, including the emphasis on a culture of learning and experimentation.

Distance Education as a Pilot Activity

The EdTech Center encourages states and programs to consider their first attempts at implementing distance learning programs for adult education students as a pilot activity. Pilot activities are experimental in nature and allow an organization the opportunity to explore a new approach on a small scale. They leave room for trial and error and encourage people to move in new directions. Pilot activities are distinct from the more established programs offered by an organization; although if they succeed, they may become incorporated into the organization's regular course offerings. As noted earlier in this Handbook, teaching at a distance is dramatically different from teaching in a classroom. Organizations will need to experiment to learn what works best for their staff and students.

Typically, the EdTech Center recommends organizations start with a small pilot. However, this has most likely not been feasible for many organizations' programs that recently have needed to develop or upscale distance education programs because of the pandemic, and it may continue to be unreasonable as organizations continue to explore ways to serve students remotely during the pandemic. Although starting off with one or two teachers and classes may not be currently feasible, it is still possible to utilize approaches similar to those used with a smaller pilot.

It is recommended that administrators follow these pilot principles, regardless of if you are developing, upscaling, or refining a distance education program:

Spend time planning all of the components of your distance education program.

While organizations may not be able to spend several months designing their distance education program, as they may have prior to COVID-19, it is still critical to plan each major component of the

distance education program. Project IDEAL resources such as the *IDEAL 101* course, the Distance Learning Site Plan, and additional online resources can help organizations to consider how they will recruit, screen, and orient learners; prepare teachers; provide instruction; assess learners; and evaluate the success of the program.

Expect uncertainty and changes throughout the pilot.

When piloting distance education, there is bound to be a certain level of uncertainty from both teachers and learners. COVID-19 created an additional layer of uncertainty for organizations. Administrators can support teachers by acknowledging the uncertainty that exists when trying something new and understanding if first attempts do not match expectations. Teachers' apprehension or reluctance may be reduced if they know their administrator does not expect them to become instant experts in the technology, curriculum, and delivery method. In turn, teachers can be transparent with learners that they are both learning something new while piloting distance education, which may support students' willingness to participate and persevere.

Determine your measures of success, which includes student, teacher, and program outcomes.

Before a pilot begins, it is helpful to determine what success looks like. Consider defining success as learning more about the approaches that worked as well as those that are problematic. While positive student outcomes, such as learning gains and goals met as measured by the National Reporting System (NRS), are important for adult basic education, there are other measures related to teaching and learning that can be considered during a pilot. These might include recruitment of new students from a different population, improvement in student digital literacy skills, increased student persistence, increased teachers' confidence in using technology for instruction, the development of additional instructional materials, and new partnerships developed. Administrators will want to work with their

staff to determine what measures beyond NRS outcomes will be used to measure success.

Create an environment that encourages experimentation.

Pilot programs are most effective if the participants—that is, the organizations, administrators, and teachers implementing them—perceive themselves to be innovators and experimenters. To do this, participants must be willing to try new approaches, take risks, and think creatively. For many educators, this involves developing a new mindset and acting outside the established norms of the field, which can be challenging in today’s accountability-driven climate. The administrator at each organization, in conjunction with people at the state and federal levels, must create an environment in which distance educators are comfortable with the risk taking and creative thinking that accompanies all innovations.

Administrators may need to remind participants, *over and over again*, of the experimental nature of the project. This is a novel idea for many participants, and it may take time for them to accept the message. For example, it took three to four months before Pennsylvania pilot sites were willing to share with others the problems they experienced and the approaches that did not work. It took time for experimenters to fully grasp that the focus was on accumulating knowledge and that their efforts to try new things were among the most highly valued components of the project.

Identify what works and what does not work.

Stress that the goal of the project is to accumulate knowledge about both what *does* work and what *does not* work. Help participants understand that in pilot projects, as much is learned from apparent failures as from apparent successes. Encourage participants to try new and creative ideas rather than limiting themselves to strategies they already know.

It is important to be cognizant of the approaches used and the rationale behind those decisions. Understanding the antecedents of success is critical to replicating that success in the future (Reeve, 2016). As you work to implement your distance education program, be sure to build in ways for staff to reflect on what is working and what is not as well as the related reasons why. Teacher reflection logs, supervisor check-ins, and professional learning communities are all ways that can be used to identify what practices are working and what may need to be revised or abandoned. Some organizations have found that regular team meetings focused on successes and challenges were important to identify best practices and areas that needed either more attention or a different approach. Having such meetings will allow organizations to use a systematic approach to maintaining and expanding their programs in a more efficient and effective way.

Pilot activities should help organizations determine both *whether* distance education is a viable option for targeted learners and, if so, *how* organizations can best facilitate their distance education program. Distance education may work better for some organizations than for others, just as distance learning is better suited for some learners than for others.

Setting a Vision and Developing a Plan



Setting a vision and developing a realistic plan with timelines for the distance education program can create buy-in from staff as well as alleviate concerns that may arise when trying something new. Many administrators have found it helpful to develop the distance education vision and plan with a team of stakeholders. This ensures that multiple perspectives are considered and empowers program staff in the planning process. Some possible questions to consider when setting a vision and developing a plan include:

- What is the vision behind adding a distance education program? Do you want to reach new learners, increase the intensity of instruction by offering a blended model, improve students' technology skills, prevent students from dropping out from the program when they can no longer attend face-to-face instruction, improve outcomes, or a combination of these areas?
- How can the distance education program build on your organization's strengths? How can it support achieving funders' expectations, such as meeting the Workforce Innovation and

- Opportunities Act (WIOA) performance standards?
- How can leadership for the distance education program be shared?
 - What is a reasonable timeline for implementing the distance education program? Since this is a new initiative, what are the goals for the pilot? What are the expectations at the end of the pilot?

Organizing the Distance Education Program

Each state and/or organization must choose the distance learning model(s) (as described in Chapter 1, Setting the Stage), instructional materials, and technology to deliver distance education that will best meet the needs of its learners.

Distance learning model(s)

In order to meet the Office of Career, Technical, and Adult Education (OCTAE) guidelines and the National Reporting System (NRS) requirements for assessing students, all distance learning programs will have a face-to-face component. The amount of face-to-face interaction that is required after the initial requirements are met may vary widely. Some organizations chose to offer a blended distance education program, where face-to-face instruction and online learning are combined to increase the intensity of instruction for students. Other distance programs may have the majority of the instruction occurring online using asynchronous tools like online curriculum and activities and/or synchronous instruction using webinar or video chat software. Some distance programs have open enrollment, where learners can start on any day, while other programs have found that some form of managed enrollment, where a group of students all begin distance learning together, creates efficiencies. The format of your program will depend on the learners and their goals and the

vision and goals for your program. The EdTech Center can provide technical assistance to help states and/or organizations explore what distance education model best fits programs' and learners' needs.

Instructional materials

A second decision involves selecting instructional materials. Many organizations choose to use a publisher-developed curriculum as their core instructional resource when first beginning a distance program. Teachers can then identify or create supplemental activities to fill in gaps and further address skills. Your state will provide guidance on what curricular options are available for teaching at a distance. As noted earlier, in order to count distance learners in the NRS, states must submit a Distance Learning Policy to OCTAE. The acceptable curricula for distance learning must be specified in the state policy, if a program is planning on collecting proxy contact hours. However, during the pandemic, OCTAE has granted flexibility for states to use products for proxy contact hours even if they do not have a policy in place.

States may allow currently funded AEFLA grantees to administer distance learning programs, even if the state does not have an established state distance learning policy in place. However, OCTAE urges states to put a policy in place (or change current policy) as soon as feasible. Statewide distance learning policies help address how the state intends to collect instructional hours (if it chooses to do so), as well as convey its policies on student assessment. State policies may also convey important information about distance learning curricula that local programs can use to provide distance education. See [Program Memorandum OCTAE 20-3](#).

Digital literacy, access, and equity

A third consideration involves exploring the ways technology can support the expansion of services and what type of technology to use.

Technology can be used to reach more learners as well as to motivate them, provide greater instructional flexibility, and increase resources for teaching and learning. Programs should consider what technology students have access to and what technology skills they need for their future employment and postsecondary education goals. For example, smartphone ownership is becoming more prevalent for all demographics (Pew Research Center, 2019). Slightly over two-thirds of adults with less than a high school diploma or who make less than \$30,000 own a smartphone (Pew Research Center, 2019).

Some students may go online only using a smartphone or tablet because they do not own a computer. U.S. adults with less than a high school diploma are most likely out of all educational attainment levels to indicate that they own a smartphone but don't have access to a high-speed internet connection at home (Anderson, 2019). The COVID-19 pandemic amplified the need to address the lack of devices and high-speed internet at home that many of our learners face. Adult education organizations found creative ways to address this digital divide by partnering with K-12 school districts, libraries, government entities, and grant-making organizations. There are also programs, such as EveryoneOn (<https://edtechbooks.org/-rII>), that provide free or low-cost access to computers and high-speed Internet for adult learners.

One of the goals of distance education is to provide easier access, so the technology selected should not itself become a barrier. Some programs have also looked at nontech ways to provide instruction to students, such as textbook drop-off locations throughout the community or mailing resources to students. There are also some instructional programs, such as Cell-Ed, that work on any mobile device and do not require a smartphone. As programs offer these low- or no-tech ways to learners, they can provide equitable access to educational services to learners who may be most in need.

Once a model has been selected and instructional materials and

technology decisions have been made, planning should be completed in the five areas discussed throughout this Handbook: (1) recruitment, (2) screening for appropriate learners, (3) orientation for learners, (4) teaching at a distance, and (5) assessment of distance learners. In the final activity in the EdTech Center’s online course, *IDEAL 101*, each organization completes a Distance Education and Blended Learning Site Plan for its distance or blended learning pilot. It is strongly recommended that a staff team, composed of the administrator and two teachers, complete it. Developing this plan as a team has several advantages:

- All parties involved in the distance education pilot programs have the opportunity to participate in the design and development of the experimental program. This not only brings a broader range of expertise to bear on program development, it also helps all participants feel a sense of ownership for the pilot.
- Team planning provides administrators with a fuller understanding of what the teachers in their organizations will be doing and the types of supports they will need.
- Developing the plan as a team helps create a cohesive, experimental mindset.

Budgeting

Administrators adding a distance education component need to consider costs related to the instructional approach, instructional materials, communication tools, and staffing. Being strategic in your selection is important. Administrators will also want to ensure that they allow enough staff time for planning, professional development, teaching, and reflecting on the pilot activities. Staff will need time to learn new technology, become familiar with the curriculum, and organize instructional materials for students. Distance teaching time may not equate to the same time to teach the same number of learners in a face-to-face classroom because of necessary activities,

such as communication, instruction, and progress monitoring, that may need to occur either individually with learners or outside of synchronous instruction.

Some questions to consider include: What are the factors that determine the format of the delivery service? When might an organization use a safe socially distanced activity versus a group or individual online activity? How can technology be used to increase organizational efficiencies in communication, instruction, and program management? When might free open educational resources (OERs) be used, or when is a purchased product necessary? Are there ways to more efficiently replicate and scale your program, such as creating an online course template that all teachers use so they do not need to spend time working on formatting a course in a learning management system?

Identifying and Supporting Teachers

Identifying Teachers

Teaching at a distance requires teaching skills that are different from classroom teaching skills. (See Appendices C and D for resources to measure teacher readiness.) Some excellent classroom teachers make the transition well, while others are not comfortable in this new environment. Successful distance teachers are innovative, creative, and flexible. They are open to new experiences, are willing to explore multiple pathways to reach an endpoint, and bring new ideas of how to meet students' needs to their work. Successful distance teachers need to be technologically adept, knowledgeable about the curriculum, and able to establish rapport with their students at a distance. It also helps if teachers are excited about the opportunity for professional growth and about what distance learning can offer their students. Teachers often find themselves working with independent, individual learners and need to adopt a "learner-centered" approach

to teaching if that is not already their preferred teaching style.

Thus, just as distance learning is not for every student, distance teaching is not for every teacher. Whenever possible, teachers should be asked to volunteer or be allowed to self-select to try distance or blended teaching; this increases the likelihood that the teachers will bring the constellation of characteristics described above. A teacher with no distance experience and little interest in innovative educational practices is not likely to be successful. Because distance and classroom teaching are so different, distance teachers need additional training and openness to new educational approaches if they are to be successful.

Some organizations have found ways to creatively leverage their staff's strengths during the pandemic. For example, teachers who may not have felt comfortable teaching online focused on reaching out to students over the phone or texting to maintain open lines of communication. Team teaching allows teachers with less digital literacy skills to learn from more experienced teachers. More experienced teachers may design online lessons that other teachers use for teaching.

Several administrators have also pointed out the need to consider digital literacy skills when hiring teachers, since all teachers may need to deliver some type of online instruction. IDEAL Consortium states are collaboratively looking at frameworks that can be used to evaluate staff's digital literacy skills to identify opportunities for professional development and growth.

Supporting Teachers

Administrators need to understand and be prepared to support the additional responsibilities that teachers will assume as well as prepare teachers for the new roles they will fill when teaching at a distance. Data from teacher time studies in several states indicate

that, at the start of a distance education pilot program, only about half of teachers' time is spent actually teaching; the other half is devoted to the activities necessary to recruit learners, develop partnerships with other organizations, orient new distance students, and plan for new ways of interacting with and motivating learners. Many of these activities, particularly recruitment, are not typically a part of a classroom teacher's job, but they tend to fall to the distance teachers in pilot programs.



In addition, teachers in pilot programs assume a dual role: they are teachers, but they are also researchers collecting data about the pilot program. Teachers are often required to complete forms, keep records, and collect data to provide insight into program implementation and effectiveness. Teachers need to understand the reasons for the data collection, feel confident using the data collection tools, and appreciate the importance of their role as experimenters. This data collection can be time-consuming and needs to be figured into teachers' time allocations. If both teachers and administrators are

aware of these additional roles, it will help all participants appreciate the time demands the program places on staff.

It is also important that teachers be knowledgeable about the technology needed to teach at a distance or in blended learning classes. Because many distance programs have an online or computer-based component, distance teachers need to be technologically savvy. They must not only understand how to use the delivery modality of their curriculum, but also be able to act as a technology support person to help students resolve their technical problems. Recognizing this need, you may wish to survey teacher technology competencies and organization technology capabilities as part of the selection process for pilot sites. (See Appendix D.)

Professional Development for Teachers

Good teaching is at the heart of effective distance education for adult learners, and distance teachers need a variety of support mechanisms as they make the transition from classroom teaching to distance. Providing teachers with professional development, recognition for their efforts, financial compensation, and the opportunity to interact with peers teaching at a distance are among the many ways organizations can make this transition easier for teachers. IDEAL Consortium states recommend that you do the following:

- **Provide professional development opportunities for teachers preparing to teach at a distance.** This Handbook provides an introduction to the main concerns and is a good starting point, particularly when used with *IDEAL 101*. Some states have developed their own training protocols for distance education, and commercial resources are available as well. See the [EdTech Center website](#) for professional development opportunities, such as webinars on blended and mobile learning. Regardless of the training approach and tools used, teachers will need additional training if they are to be as

effective at teaching at a distance as they are in the classroom.

- **Provide mentoring groups in which experienced distance teachers can support and guide new teachers.** This provides an opportunity for teachers to work together to address challenges and creates an environment that encourages professional growth. Texas and California have extensive, formally organized mentoring programs for their distance educators. Teachers learn from the experiences of their colleagues and become part of an active community of practice. For example, the Outreach and Technical Assistance Network in California runs a [Digital Leadership Academy](#) that brings groups of teachers together and matches them with a coach.
- **Recognize that making the change from classroom teaching to distance teaching is a major transition for teachers.** Create an institutional climate that supports them in making this transition. Provide supports, such as conference calls, online chats, and websites, for teachers where they can ask questions to help them think through the many issues they will encounter.
- **Understand that to teach effectively, teachers must be intimately familiar with the instructional resources.** Because distance education programs may be individualized, students can enter the program at any number of points. Thus, the teacher cannot simply stay “one day ahead” of the class and be able to meet the students’ needs. Provide curriculum training and planning time for teachers.

Provide financial compensation and/or release time from other duties for teachers working with experimental distance education programs. Consider providing flexible working hours for distance teachers and compensation for the nontraditional hours they are likely to work. It is unreasonable to expect teachers to assume a task of this magnitude during the normal working day or on top of a full workload and be able to flourish as distance teachers.

Monitoring Achievement and Evaluating the Pilot Process

In distance education and blended learning pilot programs, data plays a critical role. While data regarding enrollment, hours of instruction, and outcomes may not be the primary focus of the distance education pilot, they are still important measures to track. This quantitative data along with the qualitative reflections of the pilot staff can be useful for monitoring achievement and evaluating what worked and what can be improved.

Accountability

In an ideal situation, states would release organizations from their customary accountability requirements for the first phase of any new pilot program. The authors believe that distance education for adult basic learners is so different from traditional classroom programs that it is equivalent to “reinventing the school.” It requires that organizations look for different students and find new ways to teach and interact with them. It clearly takes an extended effort as well as a period of trial and error to determine best practices (Askov, Johnston, Petty, & Young, 2003, p. 31).

For example, in some states, such as Pennsylvania, certain pilot sites were exempted from some of their usual accountability requirements to encourage experimentation. Sites were required to provide a count of the number of students their Workplace Essential Skills distance education programs served, but they did not need to provide evidence of educational gains or progress. This was important for several reasons. It further reinforced the pilot program’s experimental nature, encouraged sites to actively try new approaches, and allowed both the sites and the state a longer period of time to deal with the unique set of issues related to assessing distance education students.

Other factors may also affect accountability. For example, the U.S. Department of Education Office of Career, Technical, and Adult Education (OCTAE) determined it will not make any determinations of performance success or failure based on PY 2019 performance data because of the wide, sweeping impacts of COVID-19 on adult basic education services (Stump, 2020).

Data monitoring

Regardless of how the accountability of distance education pilot programs is measured, data monitoring is a key component of the pilot. Organizations and states will want to determine what data will be collected and how often it will be reviewed. For example, Arizona Department of Education staff met with pilot programs twice a year to review student and program data as well as to discuss successes and challenges of the pilots.

Administrators can work with the pilot team to determine how distance learners will be assessed. Administrators need to ensure that their organization's assessment plans are aligned with those set out in the state distance learning policy. They will need to work closely with both state- and organization-level data staff to make sure that the appropriate information about distance learners can be captured in the data systems. Administrators will also need to train teachers about the assessment and data reporting policies and requirements.

The pilot team can also determine if any other data might be helpful. Some organizations have had distance students participate in focus groups or complete surveys to provide additional feedback about the program.

A note about data security and confidentiality

It is important to maintain confidentiality and data security practices with distance education programs. Whether staff are working

remotely from their home or in the office, it is important for administrations to ensure clear expectations and procedures are put in place to secure students' personal information. If staff are working from home, it is also important to protect their personal information. For example, staff could set up a Google Voice phone number for students to use so staff do not have to give out their personal cell phone numbers.

Moving Beyond the Pilot

Pilot programs have a limited life span and at some point are likely to be replaced by a larger scale implementation of distance and blended learning. Although the growth of the distance education program clearly depends on state policies and support, the local organizations are where the changes are typically implemented. At the local level, the goal often becomes to provide distance learning as simply one of the available options for adult learners. A good place to begin is to create organization-wide awareness of the distance education program and how it can serve students. Many organizations find that it is helpful to combine the recruitment, screening, assessment, and orientation of distance students with those same functions for classroom students. This not only reduces the demands on distance teachers, but also serves to legitimize distance learning within the organization. Some examples of how organizations have integrated distance learning into organization-wide activities and services are:

- Including distance learning as an available option on all recruiting materials, such as websites, brochures, and fliers
- Training intake staff to identify students for whom distance learning might be a good fit
- Supporting the professional development of teachers interested in distance education

All help to integrate distance learning into the other organization activities and services.

Changes in the delivery of education are not going to be easy or swift. A popular misconception about distance education is that it can be implemented with little change in the way education in an organization is organized, the way teachers teach, or the way learners learn (Moore, 1993). Research on K-12 curriculum innovations, for example, suggests that, even with all the right conditions in place, it may take three to four years for teachers to adopt, adapt, and reinvent how they teach (Askov et al., 2003; Hall & Hord, 1987). Therefore, adding distance education to an organization's spectrum of services should be viewed as an "organizational change" effort.

First and foremost, adding distance education as a delivery mode must be based on the educational principles and issues that form the foundation of any organizational decision. Such principles and issues often involve the culture and core values of the organization. Whether and how to include distance education is a decision that administrators must make. Basing that decision on organizational values and philosophy will ensure that the decision is rooted in the mission of the organization and, therefore, will help make its addition to the organization a smoother transition that is more likely to succeed.

Experience in the IDEAL Consortium states suggests that the some of the following approaches may be useful to organizations moving from an experimental to a programmatic implementation of distance education:

- Capture the lessons learned during the pilot phase and use them as a basis for future planning. Keep the practices that worked well and drop those that did not. (See Appendix E for a detailed description of how to use webinars to reflect on different phases of the pilot.)
- Write down how the procedures have evolved and the rationale behind the decisions to make changes. This helps to formalize the process and ensures that all participants have a shared

understanding of the organization’s approach to distance education.

- Create an action plan with strategies to help participants move from the idea stage to the implementation stage.
- Write job descriptions for the key players. This may include teachers, organization administrators, technical support people, recruiters, and others involved in making the organization’s distance project a reality. Keep in mind that the nature of distance education may require some flexibility in job roles and assignments.
- Get involved with people at the state level interested in distance education and make policy recommendations based on participants’ experiences.

Connecting Distance Education with Workforce Innovation and Opportunity Act (WIOA) Outcomes

The Workforce Innovation and Opportunity Act (WIOA) describes the performance outcomes for adult education organizations that receive funding through this federal legislation. All workforce development and adult education partners funded through WIOA share the same performance outcomes: job attainment, job retainment, average earnings, secondary school and postsecondary credentials attainment, measurable skill gain, and effectiveness in serving employers. Distance education is one service that organizations can use to meet these performance outcomes.

Distance education can lead to improved outcomes by:

- Increasing student persistence and preventing student stop-out
- Increasing skill attainment necessary for work and postsecondary education
- Modeling and building digital literacy and independent, lifelong

learning skills and mindsets needed for the workplace and postsecondary education

- Incorporating academic skills with a training program to offer an Integrated Education and Training (IET) model
- Customizing instruction to provide sector-specific activities that prepare students for the workplace

Support for Distance Education and Blended Learning

The EdTech Center is available to provide support to you and your program staff as you pilot distance education and work to integrate it into your program services.

Administrative Considerations and Strategies

Activity 7.1: Administrative Support for Distance Education and Blended Learning

Activity 7.1 Administrative Support for Distance Education and Blended Learning Document the strategies you will use to build and sustain your program. Whether you are an administrator new to running a distance program or coordinating blended instruction, or working to strengthen a current program, you need to be thoughtful about your approach. Make a list of the most useful strategies described in this chapter that you will use in your pilot.

Note that in the course, *IDEAL 101: Foundations of Distance Education and Blended Learning*, these prompts are expanded into fully developed collaborative activities for your team to complete together.

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Appendix A: Learner Intake Survey

Learner Intake Survey: Is Online Learning for Me?

Many IDEAL organizations use a survey as a counseling tool when screening prospective distance learners. Since blended learning most often includes similar aspects, the survey could be adapted for its use. A learner completes the survey in a face-to-face setting, discussing the answers with the counselor. In the following example, a “c” answer favors the person doing well in distance study; the “a” answer suggests the student would do better in a classroom situation. You can use a paper copy of this survey or build it into a web-based tool like Google Forms or Survey Monkey.

1. At home, I have a quiet place where I can study for this course:

- a. No, a quiet place is not often available.
- b. Sometimes a quiet place is available.
- c. Yes, a quiet place is always available.

2. I am someone who:

- a. Waits until the last minute
- b. Needs reminding to get things done on time
- c. Often gets things done ahead of time

3. When I think about all the things I do in a typical week (for example, work, family, and social activities), the amount of time I have each week for online learning is:

- a. Less than 5 hours
- b. 5-9 hours
- c. 10 hours or more

4. In my daily life, there is a lot of routine (for example, getting kids to school, going to work, and taking part in community or church activities):

- a. Not at all true
- b. Sometimes true
- c. Very true

5. I have access to the technology I will need for this course (for example, a computer, tablet, or smartphone, and an internet connection):

- a. I am not sure where I will find the technology I need.
- b. The technology is easily available, but not at my home.
- c. The technology is available at my home

6. When I am asked to use a computer or other technology like a tablet or smartphone:

- a. I wait to use it until later.
- b. I feel a little nervous but use it anyway or find someone to show me how to use it.
- c. I look forward to using it.

7. Feeling that I am part of a class is:

- a. Very important to me
- b. Somewhat important to me

c. Not particularly important to me

8. Discussions in a class are:

- a. Very useful to me. I almost always participate in class discussions.
- b. Somewhat useful to me. I sometimes participate in class discussions.
- c. Not very useful to me. I do not usually participate in class discussions.

9. When an instructor gives directions for an assignment, I prefer to:

- a. Have the directions explained to me
- b. Try to follow the directions on my own, then ask for help when I need it
- c. Figure out the instructions myself

10. When I have a reading assignment for class or for work, I think of my reading skills as:

- a. Lower than average. I usually need help to understand the text.
- b. Average. I sometimes need help to understand the text.
- c. Good. I usually understand the text without help.

11. When I have a writing assignment for class or work, I think of my writing skills as:

- a. Weak. I find it hard to express myself in writing.
- b. Average. I can express myself fairly well in writing, but sometimes have difficulty.
- c. Good. I am comfortable expressing myself in writing.

12. Face-to-face interaction with my instructors and other students is:

- a. A very important part of my educational experience
- b. A somewhat important part of my educational experience
- c. Not important to my educational experience

Appendix B: Tips for Teaching Distance or Blended Learning

Tips for Teaching Distance or Blended Learning

Below are some tips for distance teaching with adult learners.

1. Be prepared.

- Know your materials.
- Study the online procedures as a student. Register and learn!
- Prepare a method of recording information.

2. Be patient, firm, and flexible.

- Students will need to learn the following things, all at once, all online!

Reading History Testing Navigating Organization

Math Science Internet Typing Communicating
Spelling Grammar Websites E-mail Self-motivation

3. Try to really understand the learner's reasons for studying online.

4. Don't judge a person by their writing in an email or text message.

5. Develop an online persona.

- Personality: Match their speed, expectations, and rhythm.
- Sense of humor: Remember that humor can be difficult to interpret without seeing facial expression and body language and knowing the person well.
- Sixth sense: What do they mean by that?
- Educational presence: Be a resource for the learners' questions.

6. Respond quickly and frequently.

- Response time: What can students expect from you? One or two business days? Consider texting students for quick check-ins or to schedule a meeting time.
- Form letters and emails: Use BCC to send updates to multiple students at once.
- Form answers or an FAQ page: Provide help resources for frequent content questions and technology problems.

7. Respond appropriately.

- Watch terms and expressions.
- Never promise something you cannot deliver.
- Protect anonymity.
- Do not take it personally.

- Keep responses nonpolitical, nonreligious, and nonjudgmental.

8. Collect necessary information.

- Send a warm welcome email or video introduction immediately, asking about their current situation, educational background, goals, email address, and computer experience.
- Send Friday Progress Reports that they can just check and email back.
- Use multiple-recipient emails with discretion. Students prefer their anonymity. Send each email separately or use BCC, unless they know they are part of a class.
- Keep a file of individual email correspondence for quick reference.

9. Motivate and encourage.

- Offer certificates for completed sections.
- Send praise, ecards, congratulations, digital badges.
- Ask opinions.
- Ask for help.
- Stay on top of regional happenings to mention in your correspondence.

10. Handle duplicate responses.

- Create a website, community, or Word/email document for posting and sending resources, references, duplicate questions, and website problems that affect everyone.

11. Set educational expectations.

- Response Time: Set expectations for teacher and student

responses.

- Work in grammar and spelling gradually.
- Continually challenge.
- Use Open Educational Resources (OERs).
- Ask about classes in the students' areas, and offer to find an organization near them.
- Remind students often about their goals and progress towards reaching them.

12. Keep yourself motivated, energized, and enthused!

Appendix C: Description of an Effective Teacher

Description of an Effective Distance Teacher

Source: Minnesota Adult Basic Education Distance Learning

General

- Highly digitally literate/competent, including confidence with troubleshooting distance learning platforms, and preferably computer issues
- Data-minded and detail-oriented; knowledge of or willingness to learn spreadsheet or basic database skills
- Experience/comfort with a diverse range of adult learners and English language learners
- Ability to prioritize tasks
- Willingness to create, learn, and constantly adapt and improve systems
- Organizational skills

Specific to Distance Learning

- Understanding of basic premises informing distance learning in adult education (types of delivery models, best practices, etc.)
- Familiarity and compliance with state distance learning policy

- Understanding of basic digital literacy instruction and use by learners
- Understanding the type of learner for whom distance learning is appropriate and useful
- Working knowledge of distance learning in the following areas:
Recruitment,
- Screening/Orientation, Instruction and Tools to Support Instruction, and Assessment and Reporting
- Ability to effectively address issues related to learner persistence and overcoming barriers
- Familiarity with distance learning platform(s) used
- Following distance learning naming conventions and data reporting requirements
- Developing (or using a previously developed) distance learning implementation plan
- Participation in distance learning professional development, ongoing

Highly Recommended: Completion of IDEAL 101

Appendix D: Computer Skills Assessment for Teachers

Computer Skills Assessment for Teachers

Adapted from digital literacy self-assessments developed by SABES Program Support PD Center and the Outreach and Technical Assistance Network (OTAN)

This self-rating form is comprehensive and suitable for use in helping teachers determine their own technology competencies. You may want to use the items here as a guide to develop your own checklist that focuses on the skills required by the particular distance education program you are offering.

Access to Technology

1. Do you have a device for teaching that you can use at your local agency, satellite locations, and/or home (if needed)?
2. Do you have access to high-speed internet at your local agency, satellite locations, and/or home (if needed)?
3. Do you have access to other technology needed for the distance education program (e.g., smartphone, tablet, software, applications)?

For each of these areas below, please indicate your skill level integrating these tools/skills into teaching activities and your interest in attending professional development on this topic using the scales

below:

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
1	I have no experience, or I do not feel comfortable with this tool/skill.	Not interested
2	I have used this before a few times, or I am somewhat comfortable with this tool/skill.	Somewhat interested
3	I use this skill/tool fairly regularly or I feel comfortable with this tool/skill.	Interested
4	I use this skill/tool regularly or I feel very comfortable with this tool/skill.	Very interested

Basic Computer Operation

There are some basic skills and knowledge that both you and your students need to have in order to learn with technology, such as start-up steps, using the keyboard, printing, and troubleshooting simple problems.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
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Performing basic computer operations, such as managing files, using the toolbar, keyboarding, opening and closing programs, moving between programs, and printing

Fixing minor computer problems, such as the computer freezing, not printing, or no sound coming from the speakers

Productivity Software

These tools allow people to perform various tasks, including creating written documents, graphs and spreadsheets, and presentations. Some popular productivity software includes MicrosoftOffice (Word, Excel, PowerPoint, Publisher) and Google Applications (Docs, Sheets, Slides).

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
Using a word processing program (e.g., MS Word, Google Docs) to create a variety of documents		
Using presentation software (e.g, PowerPoint, Google Slides) to create presentations		
Using a spreadsheet (e.g., Excel or Google Sheets) for personal use and to automate administrative tasks, such as keeping a gradebook, making a budget, or graphing survey results		
Locating, scanning, and manipulating graphics and saving them in a variety of formats		

Instructional Software

These resources include a wide array of programs, ranging from

complete online curricula to those used for specific skill development, e.g., reading, writing, math, work skills, and ESOL.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Evaluating and using a variety of content-specific instructional software programs for specific learning purposes</p> <p>Regularly tracking and supporting student progress online</p> <p>Developing and aligning individual learning plans for students with particular software and the goals of the student</p> <p>Using a learning management system or a digital homeroom where students can access and submit assignments</p> <p>Teaching online classes via webinars or video chats</p>		

Assistive Technology (AT)

These tools include assistive, adaptive, and rehabilitative devices. AT promotes greater independence for people with disabilities by enabling them to perform tasks that they were formerly unable to or had great difficulty accomplishing.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Creating learning resources that are accessible for learners with disabilities</p> <p>Making computers and other technology more accessible (e.g., making the cursor speed slower, increasing font size, or using text-to-speech software)</p> <p>Locating software, such as graphic organizers, and/or assistive devices, such as adaptive keyboards</p>		

Using Online Resources

Many classes have access to and use the Internet on a regular basis because adult learners need the skills involved for further education, at their places of employment, and for daily life needs.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Using online resources on a regular basis; moving easily between websites for purposes such as research and communication</p> <p>Evaluating the content of websites for validity and appropriateness</p> <p>Creating and maintaining a website for information and communication</p> <p>Saving and sharing documents, bookmarks, and other materials online</p>		

Communication Tools

People today communicate using a variety of online technology tools. Some examples include email, shared online documents, blogs, and social networking sites.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Setting up an email account and communicating via email, including attachments</p> <p>Creating or contributing to online discussions via a blog, wiki, discussion, board, podcast, instant messaging, or social media</p> <p>Joining and participating in an online (e.g., webinar, videoconference) meeting</p>		

Video Technologies

These tools include video cameras and other digital media tools as well as video editing software. These tools can be used to create both teacher- and student-generated videos.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Creating video using a smartphone, camera, or tablet</p> <p>Uploading/sharing video, for example via Vimeo or YouTube</p>		

Professional Development

Keeping up with and integrating technology into classrooms requires continuous learning and exploring. There are many ways you can continue to learn, including doing research online, subscribing to email lists, using Twitter or other social networking sites, talking to colleagues, attending conferences, and even using this self-assessment tool.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
Participating in professional development courses or workshops related to integrating technology into the curriculum Using listservs (email discussion lists), blogs, social media, online courses, and other web-based resources		

Evaluating and Using New Technologies

One of the most challenging tasks you may face is simply keeping up with current technologies and choosing what is best to use in your classroom and program. Sometimes our students are way ahead of us!

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Having knowledge of and using technology tools to design and develop digital learning experiences and assessments</p> <p>Using features of a mobile device or phone such as text messaging, web access, and downloading and logging onto apps</p> <p>Selecting technology appropriate for tasks; understanding and applying examples of how subject matter and technology are integrated into the teaching/learning process to facilitate student achievement, creativity, and innovation</p>		

Social and Legal Issues

The instructor serves as a role model when it comes to using technology. This includes knowing and obeying copyright, privacy, and other computer and Internet usage laws; modeling healthy habits while using computers; and thinking and talking about the role of technology in society.

	My skill level integrating these tools/skills into learning activities	My interest in attending PD on this topic
<p>Knowing about Internet safety, privacy, and security; digital footprint; and online reputation</p> <p>Knowing strategies and techniques regarding information literacy and impact on daily life</p>		

Appendix E: Using Webinars in Distance Education Pilots

Using Webinars in Distance Education Pilots

Conducting regular webinars with each of the distance education sites in your state is a valuable component of distance learning experiments. These webinars can fill a variety of roles, including:

- Providing ongoing updates about the process of implementing the distance education programs, including recruiting and orienting students, teaching, and working with the various curricula
- Providing a forum in which teachers and administrators at the sites can share information and provide support for each other's efforts
- Exploring larger issues related to the goal of integrating distance education into a wider choice of adult education offerings

There are a number of free webinar tools that you can use to run your meeting. If everyone involved has a Google account, you can use Google Hangouts or [Meet](#). [Zoom](#) is very easy to use and allows you to easily transfer presentation and screen sharing to other participants. You could also check with the organization that runs technical support or professional development for adult education in your state. They

might have a license for Adobe Connect, WebEx, GoToMeeting, or other paid web conferencing software.

For webinars to serve these functions effectively, they need to be carefully planned and moderated. Structuring the webinars allows the moderator to keep the group on task and allows the participants to address all issues of concern. Two things are useful in this regard. One is to send an email a week ahead of the webinar asking for some information to help establish the agenda. The second is to circulate the agenda two days in advance of the webinar.

The first email requesting information serves several purposes:

- It allows the moderator to be informed about the status of the sites and their concerns before the webinar. This allows the moderator to adjust the agenda, if needed, and guides the moderator in thinking about how to structure the webinar.
- It encourages sites to reflect on their progress and the issues they face in implementing and maintaining their distance learning projects.
- It provides the foundation for a brief opening statement from each site on the webinar.

The template for information should be short and simple and should reflect the issues to be covered in a particular webinar. There is likely to be a considerable amount of repetition in the templates used over time; for example, most templates will ask sites to report on the number of students served, and many topics, such as recruitment methods, may be covered in multiple webinars.

Examples of some templates requesting information are provided below.

Examples of Webinar Agenda

Site Summary Webinars

The following conference agenda templates were used for a series of four monthly webinars conducted for a group of sites just beginning their distance program. A week before the webinar, each site was sent an email with a template to complete and return to the person who would be moderating the webinar.

Month 1

As of (date), we had __ students in the program. To orient students to the curriculum and to being a distance learning student, we.... The major strategies we are using to provide regular support to these learners are.... We would characterize our overall progress as.... We are trying to figure out how to solve the following problems....

Month 2

As of (date), we had __ students in the program. The major strategies we are using to provide regular support to these learners are.... We would characterize student retention in the program as.... We are defining “dropouts” as students who.... The biggest issues for our site are....

Month 3

As of (date), we had ___ students enrolled in the program. We consider ___ to be active distance students. The major strategies we are using to provide regular support to these learners are.... The two most difficult problems we are trying to solve are....

Month 4

In the final webinar of this phase of the project, we will look back at

the project thus far. To help get the process started, please respond briefly to the following questions before the webinar:

- In what ways did this program work well for your target population?
- What changes would you make for next year's project, and why?

Sample Moderator Guides for Conference Webinars

For each phase of the pilot, there should be a webinar. For example, in Month 1, you will focus on the first aspect of the pilot or site plan: recruitment. If you are moderating the webinar and read through each organization's site plan, you may recall one organization that made a remarkable contribution to the way that recruitment could occur. Consider inviting such an organization to do a short presentation on the innovation during the webinar.

Phased Implementation Webinar Series

This is an example of a 5 month piloting initiative. The participants come together each month for general updates, but focus each month on one area of implementation.

Month 1 Webinar

- Welcome, introductions of all on the webinar.
- Set out topics for discussion: recruitment (likely primary focus of first webinar), orientation, student access to the Internet, distributing print materials to students. Any others important to participants?
- Recruitment
 - Ask each person to give a **brief** (1 min.) overview of what their site is doing to recruit students.
 - Short presentation from an organization doing

- remarkable work.
- Look for common threads/concerns.
- How are you working with other organizations?
- Talk about successes: what seems to be working in terms of recruiting?
- Brainstorming on how to handle problems (if any) encountered at sites.
- Other concerns raised by participants.
- Reminder of the next scheduled webinar.

Month 2 Webinar

- Set out topics for discussion: orientation, materials distribution, student support and feedback, what is and is not working for programs.
 - One person from each site gives a **brief** (1 min.) overview of the current status of their site (# of students enrolled, method of orientation, method of student support, overall sense of progress). Look for common threads/concerns.
- Screening and Orientation:
 - What are sites doing to make sure they have distance learning-ready students?
 - What are sites doing to orient students to both the online component and the idea of independent learning?
 - Does what you are doing differ from what you anticipated? If so, what prompted you to make changes?
 - How are you doing orientation for blended learning classes?
 - Short presentation from an organization doing remarkable work.
- Share ideas about how sites are helping students access the internet.
- Other concerns raised by participants.
- Reminder of the next scheduled webinar.

Month 3 Webinar

- Set out topics for discussion: student support and feedback, retention, definition of “dropout,” issues sites are trying to resolve.
 - One person from each site gives a **brief** (1 min.) overview of the current status of their site (# of students enrolled, method(s) of student support, concerns about retention, overall sense of progress). Look for common threads/concerns.
- Involved Instruction: Describe what this looks like at your site.
- Complementary/supplemental instructional materials: What are you using? Are you using a learning management system (LMS) or class website to organize and distribute? How is it working?
- Student support and feedback:
 - How are you providing feedback and support to students? Does this differ from what you anticipated? If so, why were the changes necessary? What methods, if any, are more effective, and why? Does this differ for different students?
- Student retention:
 - How would you characterize retention of students? Does this differ from your other programs? If so, how? What are you doing to increase student retention? What do you see as the major obstacles to retaining students in the program?
- “Dropouts”
 - How is your site defining a “dropout”? How does this differ from your other programs? Do you have any recommendations on dealing with this issue?
- Major issues sites are addressing.
- Other concerns raised by participants.

Month 4 Webinar

- Set out topics for discussion: student attrition, assessment, planning for final report.
 - One person from each site gives a **brief** (1 min.) overview of the current status of their site (# of students enrolled/active, method(s) of student support, concerns about retention, overall sense of progress). Look for common threads/concerns.
- Student attrition:
 - Have any of your students “dropped” from the program? How do you define a “dropout”? Although your program has only been running for one to two months, can you say how the dropout rate compares with your classroom-based programs? In the next month, you will need to contact your “dropouts” to find out why they didn’t stay with the program. Will it be easy to contact them?
- Assessment: How are you measuring learner progress? Which of the assessment strategies laid out in the Handbook are you using?
- Planning your final report: How would you rewrite your organization plan in light of this experience?

Month 5 Webinar

The final webinar might be for wrapping up the pilot and looking ahead for future program improvement. Here is some suggested text for the invitation and webinar facilitation:

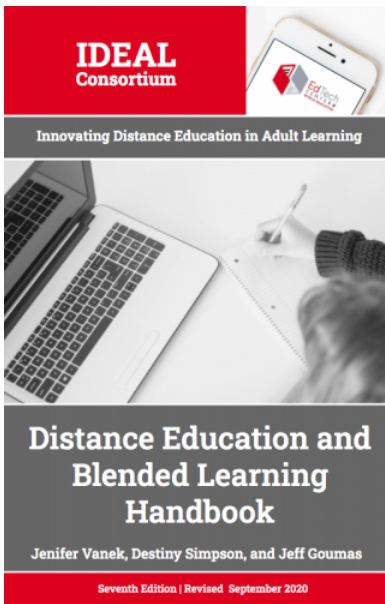
This webinar will give us an opportunity to explore two major issues as a group:

1. How well did each of the pilot projects, as they were implemented, work for your populations?
2. What changes do you think should be implemented to make the programs more successful in the next iteration?

We are not hoping to come to conclusions in this webinar, but, rather, our goal will be to point the way for future projects to learn from your experiences. To help get the process started, please respond to the following questions and email them to me before the webinar.

1. In what ways did this program work well for your target population?
2. What changes would you make for the next project, and why?

Book Authors



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